

1 IN THE UNITED STATES DISTRICT COURT

2 FOR THE DISTRICT OF DELAWARE

3
4 BIO-RAD LABORATORIES,)
5 INC. and THE)
6 UNIVERSITY OF CHICAGO,)
7 Plaintiffs,)
8 v.) C.A. No. 15-152-RGA
9 10X GENOMICS, INC.,)
10 Defendant.)

11 J. Caleb Boggs Courthouse
12 844 King Street
13 Wilmington, Delaware

14 Thursday, November 8, 2018
15 1:17 p.m.
16 Oral Argument

17 BEFORE: THE HONORABLE RICHARD G. ANDREWS, U.S.D.C.J.

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22
23 PROCEEDINGS

01:12:06 15

01:12:06 16 THE COURT: All right. Let's be seated.

01:17:19 17 Mr. Powers.

01:17:23 18 MR. POWERS: I just wanted to clear up one thing
01:17:26 19 that arose before. Mr. Reines said he had sent us one
01:17:29 20 e-mail and several reminders. It didn't ring a bell with
01:17:33 21 me. I didn't want to speak without speaking with a teammate
01:17:34 22 real quick. It turns out that he was sending it to the
01:17:37 23 wrong e-mail address, so I have given him the proper e-mail
01:17:41 24 address again so hopefully that will be resolved.

01:17:43 25 As to the underlying issue we have no intention

01:17:46 1 of the designating deposition testimony on something Your
01:17:49 2 Honor said was out. We didn't know they intended to use
01:17:50 3 Mr. Saxonov on Monday, so now we're prioritizing that for
01:17:55 4 purposes of getting that done. I'm confident that issue
01:17:58 5 will get resolved, but I wanted to explain to the Court why
01:18:02 6 it appears that we were unresponsive to his e-mails.

01:18:06 7 THE COURT: So we can come back to those issues.
01:18:08 8 Let's first do the thing that we were setting time aside for
01:18:13 9 to discuss this motion, this Daubert motion on
01:18:18 10 Mr. Malackowski which I believe is your motion.

01:18:23 11 MR. POWERS: It is, Your Honor.

01:18:25 12 THE COURT: And I did get and I am aware now
01:18:28 13 that lost profits is no longer an issue.

01:18:32 14 MR. POWERS: So Your Honor, just to put it in
01:18:39 15 context, you'll recall the original opinion relied on three
01:18:45 16 specific benchmark agreements. And I'll be somewhat
01:18:50 17 circumspect --

01:18:51 18 THE COURT: I know -- I couldn't tell you the
01:18:52 19 names, but I know exactly what you're talking about.

01:18:56 20 MR. POWERS: I don't think we need to go into
01:18:57 21 details to do this argument.

01:18:59 22 And what Mr. Malackowski did, those three
01:19:03 23 agreements it's important to note are all on different
01:19:06 24 patents. That's important legally. There was different
01:19:10 25 licensors and there were different licensees. And different

01:19:14 1 technologies. That much is conceded.

01:19:18 2 But he took exactly the same royalty rate from
01:19:21 3 those three agreements despite radical differences among
01:19:26 4 them individually, and radical differences between their
01:19:29 5 technologies and ours, and our business and our products.
01:19:34 6 He took them identically without changing the rate at all to
01:19:38 7 account specifically for factors relating to contributions
01:19:42 8 made to our products by 10X's technology which obviously was
01:19:46 9 not an issue at all in those other three benchmarks. Your
01:19:51 10 Honor struck that opinion on the grounds that that's not
01:19:54 11 sufficient evidence of apportionment.

01:19:56 12 And the argument that was -- that's now being
01:20:01 13 made and to which Your Honor's original Daubert specifically
01:20:05 14 responded, Your Honor's Daubert ruling in a footnote said
01:20:09 15 that if they appear to be relying on the fact that the prior
01:20:14 16 three benchmark agreements, albeit with different patents,
01:20:19 17 different technologies, different licensors and different
01:20:22 18 licensees, those must have been apportioned in some fashion
01:20:26 19 by those parties because the parties are paying a certain
01:20:29 20 rate on certain products and didn't pay a higher rate or
01:20:32 21 lower rate. So there is some implicit apportionment that
01:20:36 22 went on in those agreements.

01:20:38 23 That Mr. Malackowski would have to show, and I
01:20:41 24 quote, that those agreements were apportioned in a
01:20:44 25 comparable fashion, close quote. And we think Your Honor's

01:20:47 1 ruling is exactly right, that's what Mr. Malackowski has to
01:20:51 2 prove. And what that means is that he would have to show
01:20:58 3 that the -- and this is how Malackowski, Mr. Malackowski
01:21:04 4 understood your order and tried to respond to your order.
01:21:06 5 That the ratio, if you will, of license technology value to
01:21:10 6 unlicensed value in the products of those three benchmark
01:21:14 7 licenses had to be the same, or presumably greater than the
01:21:18 8 value here in the accused products, the value of this
01:21:24 9 Ismagilov technology, over as a numerator and the
01:21:27 10 denominator being the value of the technology that 10X and
01:21:29 11 others contributed because 10X, of course, has licensed
01:21:34 12 technologies from Harvard, for example, and we're paying
01:21:37 13 royalties to Harvard on those licenses, obviously we
01:21:42 14 shouldn't be paying money to Chicago for technologies we're
01:21:46 15 paying monies to Harvard for. And we shouldn't be paying
01:21:50 16 monies to Chicago or Bio-Rad for technologies not covered by
01:21:55 17 the Ismagilov patents, but created independently by 10X and
01:22:00 18 covered by 10X patents.

01:22:02 19 So I think we're all conceptually agreed as to
01:22:06 20 what Mr. Malackowski had to do in his supplemental report
01:22:10 21 which is establish exactly what Your Honor's order demanded
01:22:14 22 which was the apportionment that happened with those three
01:22:18 23 benchmark licenses is the same type of apportionment that
01:22:21 24 happened here or is that applicable here, and that's exactly
01:22:24 25 what he did not do and said repeatedly he could not do.

01:22:27 1 And just to show that we're all really on the
01:22:30 2 same page, I would like to hand up if I may Exhibit 25 from
01:22:35 3 Mr. Malackowski's deposition.

01:22:37 4 THE COURT: Okay.

01:22:50 5 MR. POWERS: This is an exhibit he drew in his
01:22:53 6 own hand without being told what to draw and it's expressing
01:22:58 7 his view of the analytic basis and assumption behind his
01:23:03 8 opinion of apportionment. Just to make sure that his
01:23:09 9 notations clear, the top notation is $R_{sub H}$ equals a
01:23:14 10 function of PIS over UL, PIS stands for patents-in-suit, UL
01:23:21 11 is unlicensed, so he's saying H is the hypothetical
01:23:26 12 negotiation. He's saying the royalty rate resulting from a
01:23:29 13 hypothetical negotiation is a result of that fraction,
01:23:32 14 whatever the value is contributed by the patents-in-suit
01:23:34 15 over the rest of the value contributed by other sources,
01:23:38 16 including Harvard and 10X's own technology.

01:23:40 17 Then even you saw $R_{sub one}$, $R_{sub one}$, $R_{sub two}$
01:23:46 18 and $sub three$, those you are all the same the benchmark
01:23:49 19 licenses we have all been talking about, it's a function of
01:23:53 20 L over UR , which is licensed value over unlicensed value.
01:23:57 21 The bottom left, he says RH has to be greater than or equal
01:24:01 22 to $R1$, $R2$ and $R3$.

01:24:04 23 And so he is admitting, frankly, that his
01:24:10 24 analysis, which is, I'll get to this a little bit more in a
01:24:14 25 bit, you unique in my experience, I have never seen somebody

01:24:20 1 try to justify apportionment based on this theory that it
01:24:24 2 must be the item apportionment done by different people over
01:24:28 3 different theories over different products and proving that
01:24:31 4 proposition. He's already way out there on a limb, a very
01:24:35 5 specific, very unusual, very untested completely unsupported
01:24:41 6 legally theory, but that's the theory he chose. But that's
01:27:16 7 the theory he took, so we stuck with that theory. And that
01:27:20 8 theory is excessively quantitative, specifically because he
01:27:24 9 wants to take the same royalty rate from those three
01:27:28 10 agreements and be able to justify that by the fact that
01:27:31 11 these ratios are greater than or equal to that same ratio.
01:27:37 12 So they're absolutely right that in a normal apportionment
01:27:41 13 analysis, there's qualitative components to it for sure, and
01:27:44 14 it doesn't have to be a hundred-percent precise.

01:27:47 15 That's where you have a straight-forward
01:27:49 16 analysis of here's what we think the royalty -- here's what
01:27:52 17 the royalty rate should be, but we acknowledge this, this,
01:27:55 18 and this are contributing to the patent, to the product.
01:27:58 19 And this product, this particular feature has value from
01:28:02 20 this source, and that source, and you deduct that.

01:28:06 21 There's qualitative input to that analysis. It
01:28:08 22 results ultimately in percentage reductions, but that's how
01:28:11 23 that apportionment would work in a normal case. The key
01:28:14 24 point is here he's chosen a bizarre, frankly, untested
01:28:21 25 theory that says if that's based on this completely

01:28:26 1 quantitative analysis that says I can use these rates from
01:28:29 2 this other agreement, solely because the ratio is the same.

01:28:33 3 And let's be clear as to why that's needed. If
01:28:36 4 the rate he's assuming that the ratio of R sub one, R sub
01:28:40 5 two, and R sub three is the rate, and he wants to take that
01:28:47 6 exact rate and use it on ours.

01:28:50 7 Now, apportionment law says the rate that you
01:28:54 8 choose for our patents and our products, rather, has to be
01:28:57 9 based on the actual contribution in our case of the patented
01:29:04 10 technology versus other technology. He's chosen not to try
01:29:09 11 to do that.

01:29:10 12 So now he has to prove the exact quantitative
01:29:12 13 relationship that he set out in Exhibit 250 of his
01:29:16 14 deposition. So when Bio-Rad argues that you can have
01:29:22 15 qualitative aspects to apportionment, that is most certainly
01:29:26 16 true in the normal case. That does not apply when someone
01:29:29 17 has picked this completely strange method of trying it to do
01:29:34 18 apportionment where you're relying on what he's admitted is
01:29:38 19 a quantitative analysis because inherently, they only
01:29:45 20 justify that rate of X if X is greater than or equal to the
01:29:49 21 ratios of those other agreements.

01:29:51 22 And with that premise, there is no question that
01:29:57 23 he's utterly failed to do that. He's admitted he's utterly
01:30:01 24 failed to do that. He doesn't know even what's in the
01:30:04 25 numerator or denominator on any of those equations, much

01:30:09 1 less trying to value it in some way.

01:30:11 2 And so to be a little more concrete about that,
01:30:15 3 and let's just take the accused products. So for the
01:30:19 4 accused products, he has to establish that the ratio of the
01:30:27 5 value contributed by Ismagilov over the value contributed by
01:30:32 6 the Harvard patents, by our own technology which is
01:30:36 7 undisputed, but that there's a lot of it, that that ratio
01:30:39 8 equals 15 percent. Because that's the rate he wants to
01:30:45 9 impute. If that ratio is different, he should apportion
01:30:47 10 down to 12 percent, or ten percent, or one percent. So it
01:30:51 11 matters what the ratio is.

01:30:53 12 And he has no idea what the ratio is. In
01:30:58 13 fairness, the best he could do -- I think the fairest
01:31:01 14 description of what he's done is to say in those three
01:31:07 15 benchmark agreements, there's a lot of value in the
01:31:11 16 numerator. We don't know how much, but there's a lot.

01:31:13 17 And it's different in each one. It's different
01:31:15 18 in R one, R two, and R three. But there's a lot in each.

01:31:20 19 And then the hypothetical negotiation, he says,
01:31:23 20 Well, there's a lot in ours, too. So the numerators are all
01:31:27 21 comparable. There's a lot. Nothing more than that.

01:31:30 22 Now, the denominators are what are the
01:31:33 23 unlicensed contributors to value of the either licensed
01:31:36 24 products in the case of the benchmark agreements or the
01:31:39 25 accused products here. Well, for the licensed products, he

01:31:45 1 looks at a couple of brochures that he grabbed off the
01:31:49 2 internet and says, Well, they claim this and this, and that
01:31:52 3 seems to be something not covered by the patent. So I'll
01:31:55 4 count that in the denominator. Have no idea how valuable it
01:31:58 5 is or anything else or whether that's right, whether the
01:32:00 6 customers should care about that, whether it contributed
01:32:03 7 value or not. No clue.

01:32:05 8 And in the accused products, we have detailed
01:32:10 9 evidence from Mr. Sullivan, our expert, going through a
01:32:16 10 large number of contributed values from either 10X or
01:32:21 11 Harvard technology, and explaining a detail why each of
01:32:25 12 these contribute meaningfully significantly to the value of
01:32:29 13 the accused product.

01:32:31 14 THE COURT: Doesn't Malackowski respond to that?

01:32:36 15 MR. POWERS: Exactly. I was just getting to
01:32:38 16 that. So Mr. Malackowski's response to that is sort of
01:32:42 17 two-fold. One is he quibbles with a few of them. And says,
01:32:47 18 Well, but arguendo, I'll assume it has some value. He
01:32:52 19 actually flat out disagrees that a few of them have value
01:32:55 20 based on really nothing more than his subjective view. And
01:32:59 21 if you read his report, it's -- I don't -- he's not -- has
01:33:03 22 no foundation or background to make that decision, don't
01:33:05 23 think that should be included in apportionment.

01:33:08 24 So, for example, the method of manufacturing the
01:33:11 25 gel beads where he comes off making that decision as someone

01:33:15 1 who doesn't know about how customers value that, it's
01:33:18 2 obviously inappropriate. But what he does is say, Well,
01:33:22 3 there's a long list of things that Dr. Sullivan says have
01:33:26 4 contributed value that aren't licensed. I'm going to
01:33:28 5 quibble about a few, but I'll begrudgingly accept
01:33:31 6 "arguendo." I'll outright just dismiss a few without
01:33:36 7 foundation to do so, and I'll accept some others, but not
01:33:41 8 give them any particular value.

01:33:42 9 And when we asked him at his deposition what he
01:33:46 10 would include in the denominator in any of these, he said,
01:33:50 11 as we put in the briefs several times, Well, this isn't a
01:33:55 12 laundry list. It's not about making a list. I don't need
01:33:57 13 to make a list. The point is there's substantial unlicensed
01:34:00 14 value in each one.

01:34:01 15 And that's as good as his opinion gets. So he
01:34:06 16 has an opinion that says, I can take the exact percentage
01:34:11 17 rate from these three agreements based on a formula that
01:34:15 18 requires that the ratio in those three agreements is greater
01:34:19 19 than or equal to the same ratio in the accused products in
01:34:22 20 the hypothetical negotiation. But I don't know what's in
01:34:28 21 the numerator, or the denominator, or in terms of value on
01:34:30 22 any of them. And I'm not sure even conceptually what's in
01:34:35 23 the denominator in most of them.

01:34:36 24 But I can say there's a lot of value in the
01:34:39 25 numerator for all of them and a lot of value in the

01:34:41 1 denominator for all of them. And that makes them
01:34:41 2 comparable.

01:34:44 3 That is truly as good as his opinion gets. And
01:34:48 4 so our problem, obviously, with that opinion is two-fold.

01:34:53 5 One, it is legally unsupported. There is no
01:34:58 6 decision that I'm aware of, and Bio-Rad has cited none that
01:35:03 7 expressly adopts that methodology. And the entire point of
01:35:08 8 Daubert -- let's make sure we're not losing that -- the
01:35:12 9 entire point of Daubert is to preclude experts from giving
01:35:16 10 opinions that seem impressive based on the expert, but in
01:35:20 11 fact, are not based on a methodology that has been approved
01:35:24 12 and generally adopted. That's the purpose of Daubert.

01:35:28 13 And the fact that Bio-Rad is unable to cite a
01:35:32 14 single decision, Federal Circuit or District Court which
01:35:36 15 adopts that methodology and says that is an approved
01:35:40 16 methodology for doing apportionment, I think dooms this from
01:35:43 17 the beginning. That should end the inquiry because that is
01:35:46 18 what Daubert is about.

01:35:48 19 But the second point and equally powerful is
01:35:51 20 that even if one were to assume that that's an acceptable
01:35:54 21 methodology, you have to apply it in a reasonable way. And
01:36:02 22 the methodology says I can use the exact same reasonable
01:36:06 23 royalty from these three licenses over here because this
01:36:09 24 ratio is greater than or equal to.

01:36:11 25 But I don't know what the ratio is in any of

01:36:13 1 them. I don't know how the numbers went into any of the
01:36:18 2 three agreements. So I can't prove what Your Honor said he
01:36:21 3 must prove, which is it was apportioned in a comparable
01:36:24 4 fashion because he doesn't know.

01:36:27 5 And as to the accused products which is where
01:36:31 6 the apportionment law is much severe, that's the whole
01:36:34 7 point. I have apportionment. You have to be able to.
01:36:36 8 Looking in the contribution of value in the 10X products,
01:36:40 9 and there his full analysis is, A, to quibble with a few of
01:36:46 10 them without foundation or basis, but to accept them
01:36:51 11 arguendo, again, without really giving them any credit.

01:36:54 12 B, to accept a few others, but without
01:36:57 13 quibbling, but to say, I don't know what their value is.
01:37:01 14 And, you know, C, to say that roughly this all seems
01:37:05 15 comparable because there's a lot on each side. That is.
01:37:09 16 Under no set of circumstances, a reasonable way to apply a
01:37:13 17 theory which has not been accepted legally at all.

01:37:16 18 And so, that is --

01:37:20 19 THE COURT: When you say a theory that has not
01:37:22 20 been legally accepted, is there a case rejecting the theory,
01:37:31 21 or is it essentially just that, you know, in the end, it's
01:37:45 22 maybe not novel, but it's just a different set of facts, so
01:35:28 23 we normally have --

01:35:29 24 MR. POWERS: It's not a different set of facts,
01:35:32 25 it's a different theory. The theory could have been argued

01:35:35 1 in a thousand patent cases because in a thousand patent
01:35:38 2 cases you have an assertedly comparable license, and you're
01:35:43 3 trying to compare that to this agreement, to this
01:35:47 4 hypothetical negotiation, and that's standard. But
01:35:51 5 apportionment is typically done as Your Honor knows from
01:35:55 6 many, many cases very, very different.

01:35:57 7 I'm aware of only one case where this has been
01:36:01 8 tried and that was by Mr. Malackowski with Bio-Rad's lawyers
01:36:06 9 in a prior case against Oriosa and the theory was neither
01:36:12 10 proven nor rejected.

01:36:13 11 And we challenge Bio-Rad to give us a case that
01:36:21 12 would bless this methodology, because that is the point of
01:36:24 13 Daubert, and/or to show some other source, some licensing
01:36:32 14 executive society treatise that says how licensing is done,
01:36:37 15 something that would meet the test of Daubert conceptually
01:36:41 16 that says we're going to allow this methodology to go to the
01:36:45 17 jury because it's accepted.

01:36:46 18 And there has been nothing coming back from them
01:36:51 19 that accepts it. And there is so many reasons to be
01:36:55 20 doubtful about it. You're comparing -- you're trying to
01:36:59 21 take -- the whole point of apportionment is to account for
01:37:03 22 our specific circumstances. That's the whole point. And
01:37:08 23 their argument is we can avoid all of that by saying that
01:37:12 24 there is a lot of value in these other three licenses and a
01:37:16 25 lot of unlicensed value and, therefore, it must be the same.

01:37:19 1 And that's just simply not a theory that ought to be
01:37:24 2 approved by any court, and certainly not by this court, and
01:37:28 3 certainly not by this court with these facts.

01:37:31 4 Now, the only really new fact upon which
01:37:38 5 Mr. Malackowski attempted to rely in his supplemental
01:37:42 6 report, Bio-Rad's briefs said he considered almost all these
01:37:47 7 things. Well, almost all these things were considered in
01:37:49 8 his original report. The only new thing he relied on was
01:37:54 9 the conversation he had with Mr. Shinoff. As you'll recall,
01:37:57 10 we took Mr. Shinoff's deposition.

01:37:59 11 THE COURT: By the way, I understand I believe
01:38:02 12 he's a Ph.D., so I'll call him Dr. Shinoff.

01:38:06 13 MR. POWERS: I'm happy to agree. I think all
01:38:09 14 Ph.D.s ought to be called doctors.

01:38:13 15 THE COURT: Unless they're lawyers.

01:38:15 16 MR. POWERS: Unless they are lawyers, agreed.
01:38:17 17 Dr. Shinoff, his --

01:38:19 18 THE COURT: Actually I was curious about that,
01:38:20 19 because I notice the references to Ph.D. and I was wondering
01:38:26 20 is this a Ph.D. in business administration?

01:38:29 21 MR. POWERS: No, it's in a health-related field.
01:38:31 22 It's just not related to microfluidics or anything related
01:38:36 23 to this at all. He's taken one class I think on
01:38:39 24 biochemistry at one point.

01:38:40 25 THE COURT: What is his Ph.D. in?

01:38:42 1 MR. POWERS: Something about vaccines as I
01:38:45 2 recall.

01:38:47 3 MR. REINES: Biourology.

01:38:50 4 THE COURT: Biourology. Go ahead, talk about
01:38:53 5 Dr. Shinoff.

01:38:54 6 MR. POWERS: I think it's Shinoff. Dr. Shinoff
01:38:59 7 testified at great length that he had no foundation to talk
01:39:03 8 about the most important part of the equation, which is the
01:39:07 9 contribution of value from the unlicensed aspects of the
01:39:11 10 accused products compared to Ismagilov. That's the most
01:39:16 11 important part of apportionment, that's what apportionment
01:39:18 12 is supposed to take into account. He never used the 10X
01:39:22 13 product. He never talked to customers about a 10X product.
01:39:27 14 He has no foundation at all to give opinions, though he's
01:39:31 15 quite willing to give them about what the value is of the
01:39:35 16 unlicensed aspects of the accused products. In some cases
01:39:41 17 he didn't even know what they were. In many cases he didn't
01:39:45 18 know what the unlicensed value was. He didn't even know
01:39:48 19 what the unlicensed item was, didn't know what surfactant
01:39:52 20 used for example, which is a key part of our technology,
01:39:55 21 licensed at Harvard, paid for to Harvard, a huge value to
01:40:00 22 our technology. He didn't know what it was. He had some
01:40:03 23 guesses and maybe surmises, but no idea. And that was true
01:40:07 24 of several aspects of things that would be in the
01:40:09 25 denominator. And he basically said I have no idea on that

01:40:14 1 question.

01:40:15 2 So he can provide no meaningfully input to
01:40:20 3 Mr. Malackowski on the most important part of the
01:40:26 4 apportionment equation which is the contribution of the
01:40:28 5 unlicensed aspects to the value of the 10X products. There
01:40:32 6 is extensive evidence in the record which is Dr. Sullivan's
01:40:37 7 report which shows all those things are very substantial
01:40:42 8 contributions, and there will be evidence in the trial about
01:40:45 9 the contribution of those unlicensed features.

01:40:48 10 So Dr. Shinoff is -- and we went through in
01:40:52 11 detail so his position on, for example, what should be in
01:40:56 12 the numerator, he couldn't give a quantitative assessment of
01:41:01 13 that, of course, but he did exactly what Your Honor said
01:41:04 14 Bio-Rad can't do which is assert that substantial because
01:41:08 15 it's quote foundational, i.e., you have to have it in order
01:41:13 16 to do droplets.

01:41:15 17 And he doesn't have the basis to do that
01:41:19 18 opinion. That's an opinion, no doubt. He's not an expert
01:41:23 19 witness. He has no foundation to give that opinion. That's
01:41:27 20 just what he's been told to say. But he has no foundation
01:41:31 21 to give it.

01:41:31 22 THE COURT: Remind me his position at Bio-Rad
01:41:35 23 relating to quality control or marketing or what?

01:41:37 24 MR. POWERS: Licensing. From a business
01:41:40 25 development licensing role.

01:41:43 1 THE COURT: All right.

01:41:47 2 MR. POWERS: And on the benchmark licenses,
01:41:53 3 Dr. Shinoff had more foundation there than he does in 10X.
01:41:57 4 He has zero at 10X, but on those licenses as well, he was
01:42:02 5 unable to provide the basic information that Mr. Malackowski
01:42:05 6 would need in order to do his equation. The equation that
01:42:08 7 he wrote out that said is the basis for his opinion.

01:42:27 12 MR. POWERS: Well, the facts are as follows, at
01:42:31 13 least according to the depositions. Dr. Shinoff did not
01:42:35 14 speak to Mr. Malackowski before the supplemental report was
01:42:39 15 submitted. He spoke with an associate of Mr. Malackowski
01:42:43 16 who wrote up some notes. And --

01:42:47 17 THE COURT: So before he would get into the
01:42:49 18 notes, how long did he talk to the associate?

01:42:51 19 MR. POWERS: An hour. That was his estimate, an
01:42:55 20 hour.

01:42:55 21 THE COURT: Go ahead.

01:42:55 22 MR. POWERS: Mr. Malackowski had no direct
01:42:58 23 conversation at all with Dr. Shinoff before the report was
01:43:00 24 submitted. He had a discussion apparently with his
01:43:04 25 associate, and he got the notes. The notes are an exhibit

01:43:09 1 to Mr. Malackowski's deposition, because we didn't learn
01:43:16 2 until Dr. Shinoff's deposition that he hadn't actually
01:43:19 3 talked to Mr. Malackowski, so we asked for the notes and got
01:43:22 4 them that night and used them the next day in
01:43:25 5 Mr. Malackowski's deposition.

01:43:26 6 And Mr. Malackowski couldn't remember the
01:43:29 7 details of how much he got from the associate versus how
01:43:32 8 much he got from the notes, and he couldn't remember the
01:43:36 9 time of the conversation.

01:43:37 10 THE COURT: How much time Malackowski spoke to
01:43:42 11 the associate, what I was interested in is how long did
01:43:48 12 Shinoff and Malackowski talk to each other and the answer is
01:43:51 13 an hour.

01:43:52 14 MR. POWERS: Fair enough. And our understanding
01:43:55 15 from Mr. Malackowski is that after the deposition -- sorry,
01:44:00 16 after the supplemental report was submitted, Dr. Shinoff
01:44:03 17 then had a conversation directly with Mr. Malackowski before
01:44:06 18 his deposition at which according to them, essentially the
01:44:11 19 same substance was transmitted as what was transmitted to
01:44:15 20 the associate. The allegation was there was nothing really
01:44:20 21 new or different.

01:44:20 22 There was after the report before the deposition
01:44:22 23 a direct conversation finally between Dr. Shinoff and
01:44:26 24 Mr. Malackowski.

01:44:27 25 So Dr. Shinoff, which is really the only new

01:44:32 1 evidence, quote unquote, that Mr. Malackowski had, other
01:44:36 2 than a couple of data sheets he pulled off the internet for
01:44:40 3 some of the products that aren't products in suit, but
01:44:43 4 others, simply cannot give him remotely close to the type of
01:44:52 5 information that would be reliable in making the assessment
01:44:55 6 that his quantitative approach demanded.

01:45:00 7 And so our view is that the report should be
01:45:07 8 struck not only because the methodology, this very strange
01:45:10 9 untested apportionment methodology had not been approved by
01:45:16 10 anyone, but even if a provable, it certainly has been done
01:45:19 11 in a fashion that is not sufficiently reliable to get in
01:45:23 12 front of a jury.

01:45:24 13 Really what this comes down to at the end of the
01:45:26 14 day is pure ipse dixit. I know you're Your Honor is deeply
01:45:34 15 familiar with Joiner and other law on that question. But
01:45:38 16 he's saying, trust me, I think the ratios between those is
01:45:41 17 roughly the same so, therefore, you can take this exact same
01:45:44 18 percentage over. That's just not the type of opinion that
01:45:48 19 Daubert permits to go to a jury.

01:45:50 20 And I do want to note beyond those two points,
01:45:56 21 because those two points are sort of at the core of the
01:46:00 22 issue, the methodology is not accepted and the application
01:46:02 23 for the methodology to the facts is flawed, and absent. But
01:46:07 24 there are reasons for intense skepticism about both the
01:46:12 25 methodology and its application here.

01:46:14 1 Let's start with the Applera license. Again,
01:46:17 2 I'll be circumspect, but I don't believe I need to go
01:46:22 3 further than that for the argument. That's really the lead
01:46:25 4 license they're relying on, it's almost always first. The
01:46:30 5 Applera license has so many things that are different about
01:46:33 6 it that we could talk for quite some time about it, but I
01:46:36 7 don't think we need to, I think the top three or four are
01:46:39 8 enough.

01:46:40 9 THE COURT: On that, didn't either you or your
01:46:42 10 predecessors already have a chance to raise these issues,
01:46:49 11 and you raised them and I rejected them or you didn't raise
01:46:53 12 them. And what we talked about so far I think is fairly
01:47:01 13 brought up by the fact that we have had new reports and --
01:47:08 14 but you now seem to be transitioning to parts that the judge
01:47:14 15 wants to bring out a stamp that says rehash and pound it
01:47:19 16 down.

01:49:21 17 MR. POWERS: Partially fair, but partially not.
01:49:50 18 Your Honor is correct, absolutely, that arguments against
01:49:54 19 comparability were made. And Your Honor, I think, rejected
01:49:58 20 those arguments and said the license agreements can be used.
01:50:01 21 That doesn't mean you can just take the rate wholesale.

01:50:04 22 So that argument has been redacted, and I'm not
01:50:07 23 attempting to rehash that one. What I'm saying is now he
01:50:10 24 has this intensely specifically quantitative analysis that
01:50:15 25 requires an understanding of the value contributed by the

01:50:18 1 licensed technology over the value contributed by other
01:50:22 2 technology.

01:50:22 3 And my point here is not to ask you to find that
01:50:26 4 they're not comparable. I'm asking you to find that there's
01:50:31 5 reasons for skepticism that the value in the numerator is
01:50:36 6 equivalent to the value of the numerator here. And when you
01:50:39 7 have someone who's just assuming basically, well, there's a
01:50:42 8 lot of value in both numerators, I'm going to assume that's
01:50:42 9 comparable.

01:50:46 10 But there's reason to understand that the value
01:50:48 11 in the Applera numerator is a thousand times more than the
01:50:52 12 value here. That's directly relevant to the issues raised
01:50:56 13 by this motion which is: Are the values in the ratios the
01:51:00 14 same? So that's a new argument. That's the new application
01:51:04 15 of the prior argument.

01:51:06 16 So Your Honor's right, I'm not asking you to
01:51:08 17 revisit your question. You've decided it, and we
01:51:11 18 respectfully disagree, but that's not for now.

01:51:14 19 But he is taking a position now in the
01:51:16 20 supplemental report that the value of the Applera numerator,
01:51:21 21 i.e., the value contributed by those values is roughly
01:51:24 22 comparable to the value of Ismagilov. And the fact that the
01:51:28 23 Applera licensing program was worth over \$2 million, is one
01:51:33 24 of the most successful licensing programs in history, that
01:51:36 25 it covered the Nobel prize winning PCR patents from Kary

01:51:41 1 Mullis, that those patents are comparable to Ismagilov where
01:51:47 2 the licenses were rejected by 19 out of 20 suits or -- and
01:51:52 3 they've gotten -- I don't think I can say the number -- an
01:51:56 4 extraordinarily small number of royalties, that is, orders
01:52:02 5 and orders and orders of magnitude below the number of the
01:52:05 6 Applera license. That's the value of the numerator.

01:52:10 7 And so there's intense reason for skepticism
01:52:13 8 that his ipse dixit, it's about the same. It is
01:52:18 9 sufficiently reliable to give to this jury.

01:52:21 10 The same is true with regard to the Caliper
01:52:26 11 license. The Caliper license, and the numerator had 550
01:52:32 12 patents. 550.

01:52:36 13 Now, Mr. Malackowski, for reasons that he
01:52:41 14 doesn't explain, or support, or defend chose only five of
01:52:45 15 those. And basically said, I think the value of those five
01:52:51 16 is roughly equivalent to Ismagilov. There's really no
01:52:55 17 foundation at all, either for selecting the five or for
01:52:58 18 attributing value to the five. And that is highly suspect.
01:53:04 19 He has no basis to say that there's only five that are worth
01:53:07 20 having.

01:53:09 21 Then in the supplemental report, he appears to
01:53:14 22 rely on Dr. Shinoff. Dr. Shinoff's testimony, when we get
01:53:18 23 to it -- we got it in deposition -- was not that he had any
01:53:22 24 information about the validity of the Caliper RainDance
01:53:25 25 license, but he got it from someone named Mr. Link.

01:53:28 1 He had a phone call with Mr. Link, either the
01:53:31 2 very day that he talked with Malackowski's associate or the
01:53:34 3 day before. Now, Mr. Link told him, don't know why, don't
01:53:38 4 know the basis. We know nothing about it. Well, I think
01:53:41 5 only two really matter.

01:53:44 6 We don't know if the two that Mr. Link thinks
01:53:47 7 matters are within the five that Mr. Malackowski chose. We
01:53:50 8 know Mr. Malackowski didn't talk to Mr. Link. We have no
01:53:54 9 idea. And their argument appears to be that Mr. Malackowski
01:53:59 10 can now rely on the statement from Dr. Shinoff who has no
01:54:03 11 foundation at all, who's getting it from a conversation with
01:54:06 12 Mr. Link.

01:54:07 13 Dr. Shinoff doesn't know which two patents
01:54:10 14 Mr. Link thought were the ones that mattered. He doesn't
01:54:13 15 know why. He doesn't know what value they had. It was as
01:54:19 16 sketchy as you get for double hearsay, and yet that appears
01:54:23 17 to be the sole basis Mr. Malackowski has, even assuming that
01:54:27 18 the two that Mr. Link told Dr. Shinoff about are within the
01:54:30 19 five that Mr. Malackowski had earlier relied upon. So
01:54:34 20 that's Caliper RainDance.

01:54:37 21 Applied Bio versus QuantiLife, key issue there
01:54:42 22 is Applied Bio only applied to kits. And you will recall in
01:54:48 23 this case, there's a big difference and a big argument about
01:54:51 24 the licenses that only apply to kits versus instruments.
01:54:55 25 And in this case, they're trying to say apply a kit license

01:54:59 1 to an instrument product, and to instruments and kits.

01:55:04 2 And there are all sorts of reasons explaining

01:55:08 3 why the value contributed to a kit might be a lot higher to

01:55:15 4 that kit because often a kit has, for example, a reagent.

01:55:20 5 And a reagent -- the patent may cover the entirety of the

01:55:23 6 reagent. In fact, it's quite common.

01:55:27 7 So there's not an apportionment issue at all,

01:55:30 8 and so the value in that license is huge. It's a hundred

01:55:34 9 percent. No discussion by Mr. Malackowski about that issue

01:55:39 10 at all.

01:55:40 11 So for all three of his benchmark licenses,

01:55:43 12 there is extreme basis for skepticism about the ipse dixit

01:55:49 13 of I think this unquantified, unnamed, not even conceptually

01:55:57 14 defined value in the numerator and denominator. And these

01:56:01 15 three patents, just should be comparable to the conceptually

01:56:04 16 undefined and unquantified value of the numerator or

01:56:09 17 denominator for the accused products.

01:56:12 18 I only want to make one other point, if I may.

01:56:17 19 THE COURT: All right.

01:56:19 20 MR. POWERS: And this goes back to Your Honor's

01:56:21 21 question earlier, he did respond to Dr. Sullivan on some of

01:56:25 22 these points relating to the unlicensed value. And Your

01:56:33 23 Honor may think this ship has sailed because of all the

01:56:35 24 things that have happened, but in the normal course in this

01:56:38 25 Court, you don't get a reply rebuttal report, and that's

01:56:42 1 essentially what he did. He could have done that in his
01:56:44 2 initial report. He could have said, I understand these are
01:56:47 3 the allegations, and I don't think so.

01:56:49 4 So he took a bit advantage. It's one thing to
01:56:54 5 say, Here's my defense of my apportionment, which is really
01:56:56 6 what was invited by Your Honor's Daubert. It's another
01:56:59 7 thing to say, While I'm at it, I'm going to try to go do
01:57:03 8 some extraneous other things that I would like to have done
01:57:06 9 in my initial report, but didn't.

01:57:08 10 So that's the issue we were raising in the brief
01:57:10 11 with regard to the improper response to Dr. Sullivan. I
01:57:18 12 just want to note it.

01:57:19 13 THE COURT: Is that the way it's portrayed in
01:57:21 14 the briefing? You haven't exactly said this, but this is
01:57:27 15 what I take it you're saying is those things should be
01:57:30 16 struck?

01:57:30 17 MR. POWERS: Yes. We had two points about that
01:57:34 18 section of his report. One is they should be struck because
01:57:37 19 it's improper. It's just responding to Sullivan which Your
01:57:41 20 Honor didn't invite, I don't think.

01:57:42 21 THE COURT: No. I don't think I did.

01:57:44 22 MR. POWERS: And the second point is it's
01:57:46 23 without foundation. And so we went on at length after that
01:57:48 24 to explain how he said based on my lay opinion, I can say I
01:57:53 25 don't think that factor matters or this factor, and over and

01:57:56 1 over again his report makes clear he really has no
01:57:59 2 foundation to quibble with the items raised by Dr. Sullivan.

01:58:04 3 THE COURT: But given that we're talking about
01:58:08 4 numerator and denominator, and part of you what have
01:58:15 5 Dr. Sullivan said was, and then you have characterized him
01:58:22 6 as saying that, you know, I've looked at the things that are
01:58:27 7 in the denominator, and they're all these contributions. So
01:58:33 8 that the denominator ought to be very big. It seems like
01:58:37 9 the denominator part that 10X contributed to 10X's product.

01:58:49 10 Doesn't that become more relevant than it might
01:58:52 11 have been otherwise at the time of a reply report given
01:58:57 12 where we were at that time?

01:58:58 13 MR. POWERS: I think that's partly fair. That's
01:59:00 14 why I raised it in the manner that I did. I think he went
01:59:03 15 beyond that, and that's why we raise the issue.

01:59:07 16 I think there was an attempt to exploit the gap
01:59:10 17 in his original report that we thought was improper.
01:59:13 18 Certainly, some of that would be appropriate if he's trying
01:59:15 19 to value the denominator, but he really wasn't. I mean, he
01:59:19 20 was going through and, as I say, quibbling at some level,
01:59:25 21 but "accepting the arguendo," as he put it without saying
01:59:28 22 what that meant in terms of value. So I'll leave that to
01:59:36 23 Your Honor, but --

01:59:37 24 THE COURT: Okay.

01:59:37 25 MR. POWERS: -- I think he went beyond the

01:59:40 1 proper role of a supplemental report invited by your Daubert
01:59:43 2 ruling, and that's why we raise the issue.

01:59:46 3 THE COURT: Okay. Thank you, Mr. Powers.

01:59:50 4 MR. REINES: After all that, do you want to take
01:59:53 5 a break or push through it?

01:59:54 6 THE COURT: Why don't we go through unless you
01:59:56 7 want to take a break.

01:59:57 8 MR. REINES: No. No. I'm good.

01:59:59 9 THE COURT: I do have a question which is
02:00:03 10 perhaps only tangentially related to what we're talking
02:00:09 11 about. With the dropping out of the lost profits, has that
02:00:13 12 led to a recalculation of the amount of reasonable royalty
02:00:17 13 damages?

02:00:18 14 MR. REINES: No, just falls away. There is a
02:00:21 15 reasonable royalty opinion that's still intact that --

02:00:24 16 THE COURT: Okay. And then the reasonable
02:00:27 17 royalty, what's the damages figure?

02:00:30 18 MR. REINES: It's 24?

02:00:33 19 THE COURT: Twenty-four million?

02:00:35 20 MR. REINES: Twenty-four million. It's 24
02:00:37 21 million. And we've asked for an update to get current for
02:00:40 22 now, and we haven't heard back. I don't know if that was to
02:00:44 23 the right email address or not.

02:00:46 24 No more argument.

02:00:48 25 MR. POWERS: That one did go to the right email

02:00:49 1 address. As Your Honor will recall, both sides supplemented
02:00:53 2 financial and other information a month ago maybe.

02:00:58 3 MS. HADZIMEHMEDOVIC: September 15th.

02:01:00 4 MR. POWERS: That went through Q2 of 2018. I
02:01:04 5 don't even know if Q3 is finalized yet, but the idea that we
02:01:07 6 should supplement again just for those three months a couple
02:01:10 7 days before trial would be highly unusual.

02:01:12 8 MR. REINES: Your Honor, can I address that?

02:01:14 9 THE COURT: Sure.

02:01:14 10 MR. REINES: So I had a trial against Mr.
02:01:16 11 Gindler in January where we won about 25 million. And the
02:01:21 12 argument that was made by the Irell team that if we didn't
02:01:25 13 ask for the up-to-date, financials up-to-date for trial, we
02:01:28 14 forfeited it.

02:01:30 15 THE COURT: Well, so why don't we just say that
02:01:32 16 the number -- because I assume then you're looking for some
02:01:37 17 kind of damages awards that will cover through the end of
02:01:40 18 the second quarter of 2018. And if you win, the question of
02:01:47 19 relief or for infringement after that date will be subject
02:01:51 20 to the further proceedings.

02:01:52 21 MR. REINES: Yeah, but the argument was made
02:01:54 22 that we forfeited by not asking and not having it, so forth
02:01:58 23 and so on.

02:01:59 24 THE COURT: Yeah. So Mr. Powers, what I just
02:02:01 25 said, does that work for you?

02:02:02 1 MR. POWERS: It does.

02:02:03 2 THE COURT: Okay.

02:02:04 3 MR. REINES: Okay. Great. Thank you.

02:02:05 4 All right. Your Honor, so just as a reset, the
02:02:10 5 use of comparable licenses for reasonable royalty is as old
02:02:14 6 as the hills. They have to be comparable. That's the
02:02:16 7 longest established law, and that's typically by licensing
02:02:19 8 professionals and damages experts assessing one license, on
02:02:24 9 one hand, and another license, on the other hand.

02:02:26 10 In recent years, recent months more, but
02:02:30 11 nevertheless, two or three years, it's been increased to
02:02:33 12 this apportionment. And so enterprising defendants have
02:02:36 13 been starting to argue that when you do the comparable
02:02:38 14 license, you have to take someone else's license and do an
02:02:41 15 apportionment analysis. And judges around the country have
02:02:46 16 rejected that, Judge Freeman, Judge Hilton, Judge --

02:02:49 17 THE COURT: What about Judge Andrews?

02:02:53 18 MR. REINES: We don't have an opinion on.

02:02:55 19 THE COURT: Never mind. Go ahead.

02:02:57 20 MR. REINES: Yeah. So in terms of Judge
02:02:59 21 Andrews, I don't think the argument had been presented. I
02:03:01 22 actually -- so I just want to do a reset. The idea that
02:03:04 23 you're doing apportionment as a subcategory for
02:03:06 24 comparability of licenses, that's a new thing. So the idea
02:03:09 25 that what's going on here is somehow Malackowski is coming

02:03:16 1 up with something new --

02:03:16 2 THE COURT: So what you're trying to explain is
02:03:18 3 why the thousand cases we don't see this idea in?

02:03:21 4 MR. REINES: You don't see this debate until the
02:03:22 5 last couple of years, exactly right.

02:03:24 6 THE COURT: Okay.

02:03:24 7 MR. REINES: And then you see it a lot. The
02:03:26 8 three judges I just mentioned, cases we submitted. The
02:03:29 9 judge says, No, it doesn't have to be quantitative. That
02:03:31 10 doesn't make sense.

02:03:32 11 And so people have been doing that qualitative
02:03:35 12 comparison that Mr. Powers spoke about eloquently in that
02:03:37 13 daily genre round table, which I commend to you, because
02:03:40 14 that's the way people always have done it. They have
02:03:42 15 licensing professionals like Dr. Shinoff who was a licensing
02:03:46 16 professional, by any measure. Mr. Malackowski, their
02:03:50 17 licensed professional. They size up one, they size up the
02:03:53 18 other. That's what's always gone on.

02:03:55 19 Now, here to you, Judge, and I think you may not
02:03:59 20 be able to weigh in on the chorus of rejecting this falls
02:04:03 21 precision of qualitative apportionment analysis because
02:04:08 22 Mr. Powers moved back from the briefing and set the bar a
02:04:12 23 little lower for himself. He said the law doesn't require
02:04:15 24 quantitative, which he has to say given his public
02:04:18 25 statements and so forth.

02:04:20 1 THE COURT: He doesn't have to be consistent
02:04:22 2 with his public statements.

02:04:24 3 || MR. REINES: Well --

02:04:24 4 THE COURT: He's not arguing to a court, but in
02:04:27 5 any event.

02:04:29 6 MR. REINES: He searches for credibility. You
02:04:31 7 both have credibility, but maybe at the end of trial neither
02:04:35 8 one of you will.

02:04:35 9 MR. REINES: We'll see. So the argument that
02:04:37 10 was made is that this exhibit is the basis for -- is a
02:04:44 11 strange format for a methodology for reasonable royalty, and
02:04:51 12 that this binds him, Mr. Malackowski, to do a quantitative
02:04:55 13 analysis because everyone knows when you have VL and you
02:04:59 14 have the fractions, it's got to be quantitative. So having
02:05:02 15 set up this quantitative model, he had to meet it. And
02:05:05 16 we're not arguing that the law requires it which, of course,
02:05:08 17 we gave you three cites dead on, and in the exact same
02:05:11 18 context that said, no, you don't. Exact same context.

02:05:15 19 So I looked at the testimony because we didn't
02:05:18 20 get this in advance. Oh, I brought it up right here. And
02:05:23 21 the question was -- this is the page, at 249. It's
02:05:25 22 important to make sure that I understand your reference to
02:05:29 23 the ratio. I think you said qualitative ratio that you were
02:05:32 24 establishing in your supplemental report. It goes on, and
02:05:35 25 then it asks him to draw it out.

02:05:37 1 This, at an analytical level, is correct whether
02:05:40 2 you do quantitative or qualitative. This is a parlor trick
02:05:45 3 that the fact that he put it in Quake's form somehow
02:05:49 4 obligates him to go do a qualitative analysis. That makes
02:05:52 5 no sense.

02:05:53 6 Yes. It's true that in order to be a comparable
02:05:56 7 license, the value of this to the value that needs to be in
02:06:00 8 the ratio, that's at or greater than the rate. That's just
02:06:03 9 the analytics. So this is analytical. It doesn't bind you
02:06:07 10 to false precision of an impossible quantitative analysis
02:06:11 11 that would be the ground for another attack.

02:06:15 12 So the theory of the methodological attack is
02:06:21 13 gone because he conceded. He said to you, and we'll have a
02:06:26 14 transcript, that he's not saying the law requires this.
02:06:28 15 He's saying that it comes out of this exhibit that didn't
02:06:31 16 make it into their brief, Exhibit 25. And that's just a
02:06:36 17 fallacy. Now, but I'm not saying there's not another half
02:06:38 18 to his argument because there is. At the end, we were
02:06:40 19 getting odds and ends, but the other half of the argument is
02:06:44 20 that the application of the methodology was so unreliable,
02:06:48 21 good old-fashioned, the defense counsel argument, that the
02:06:53 22 methodology was applied in such an ipse dixit unreasonable
02:06:57 23 way without sufficient evidence. That's not good enough.

02:07:00 24 I think when you shake it off, that's really the
02:07:03 25 argument. Because the methodological one is just -- as I

02:07:07 1 said, it's a parlor trick in terms of the evidentiary attack
02:07:11 2 on this. These patents are like -- for example, the
02:07:14 3 QuantiLife is a droplet PCR product that everyone knows
02:07:19 4 about Dr. Shinoff knows about it from patents and everything
02:07:22 5 else.

02:07:22 6 I mean, he's the -- one of their competitors
02:07:26 7 that he's responsible for, you know, that they acquired the
02:07:29 8 company. He owns the company. He owns their patent
02:07:31 9 portfolio. He doesn't understand that product.

02:07:35 10 It has droplets. It does PCR. It has software.
02:07:39 11 So let's look a little bit. And then the other thing that
02:07:42 12 was striking -- let me stop for a second. The other thing
02:07:46 13 that was striking about Mr. Powers' argument was, on one
02:07:48 14 hand, he wants to argue this at the evidentiary level
02:07:52 15 because for the reasons stated, methodological doesn't work.

02:07:55 16 And at the evidentiary level, he says, I don't
02:07:57 17 want to discuss details. I'm not going to get into
02:08:00 18 specifics and that frees him from the record of a systematic
02:08:04 19 analysis of the record. And then he starts dropping into
02:08:07 20 things that I don't think are often supported by the record
02:08:09 21 like. For example, the MJ case was about PCR machines.

02:08:17 22 THE COURT: I'm sorry. The MJ case is what?

02:08:19 23 MR. REINES: That is the case they were talking
02:08:21 24 about that related to the Applera license. It involved PCR.

02:08:30 25 THE COURT: Okay.

02:08:31 1 MR. REINES: And the characterizations of that
02:08:34 2 license are not anchored in the record. They're just
02:08:37 3 argument. They're the kind of argument you'd expect that
02:08:40 4 you'd -- sorry about that.

02:09:06 5 That was funny. Sorry about that.

02:09:13 6 THE COURT: It's okay.

02:09:13 7 MR. REINES: It's like my house with the Alexa
02:09:17 8 thing. Okay.

02:09:17 9 So I addressed the quantification. What I
02:09:24 10 wanted to get to was -- well, actually I think this is worth
02:09:31 11 it. Forget who said it. License negotiation based on
02:09:37 12 qualitative factors when people are in the real world.

02:09:38 13 THE COURT: No. No. I did read the stuff that
02:09:41 14 you had in your brief, and I'm sure in the real world nobody
02:09:45 15 sits around with pens and pencils trying to figure out three
02:09:48 16 decimal places on this patent, that things that really
02:09:52 17 cannot be quantified.

02:09:54 18 MR. REINES: Right. Right. But --

02:09:57 19 THE COURT: And I think based upon what
02:10:02 20 Mr. Power said today, and that there is a rule for, for lack
02:10:12 21 of a better description, of a qualitative assessment being
02:10:17 22 because one could say -- and Mr. Powers, you don't need to
02:10:29 23 jump up and down here -- but one could say that one thing is
02:10:36 24 larger than another thing without really being able to say
02:10:41 25 what size either thing is.

02:10:43 1 MR. REINES: It's called false precision. Yeah,
02:10:45 2 trying to bring it to a number rather than saying, Look,
02:10:48 3 this is -- I mean, keep in mind here, the basic premise of
02:10:52 4 his argument, and I think this is undeniable, is that the
02:10:56 5 droplet inventions of Professor Malackowski, the first
02:11:00 6 reaction in droplets, which is now you're going to hear for
02:11:03 7 a week about the booming fields of droplets and how
02:11:06 8 everybody wants to get their hands in droplets, and how
02:11:09 9 great 10X has done with droplets, and how great Bio-Rad's
02:11:14 10 done with droplets, and how this is the next big thing on
02:11:18 11 the horizon. That the droplet inventions aren't anything
02:11:20 12 compared to Caliper's microfluidic invention or the PCR
02:11:24 13 invention that was at issue in the Applera.

02:11:27 14 I said MJ. I apologize for that. It's just a
02:11:29 15 different name for it. And that if the premise is that
02:11:34 16 droplets is nothing because they copied, and copied, and
02:11:38 17 copied Quake and Professor Ismagilov did nothing, then maybe
02:11:42 18 this has some force. But to use things that are in very
02:11:46 19 closely related fields, in very similar products, about
02:11:51 20 analysis of DNA in, you know, fluidic systems, whether they
02:11:57 21 be PCR, in thermocycler, or in droplet PCR, or used for
02:12:04 22 other applications, they're very similar fields.

02:12:10 23 Their knowledge about them, there's 18
02:12:11 24 paragraphs of analysis of the Caliper license. It's far in
02:12:15 25 excess of the thousands of cases that have been going in

02:12:18 1 time memorial about comparable licenses.

02:12:22 2 He goes through. He looks at -- these are
02:12:25 3 essentially the features that they're saying need to be
02:12:27 4 accounted for. Surfactant chemistry is ironic. You may
02:12:32 5 recall the whole concept of using a fluorinated surfactant
02:12:36 6 as part of the inventive idea of the Chicago patents.

02:12:40 7 That's our basic idea. They take it and then
02:12:43 8 put a .02 percent whatever in or do whatever little bell or
02:12:48 9 whistle, and now they want credit for surfactant that we
02:12:51 10 should get less than. Our range is this eight-to-15-percent
02:12:54 11 royalty. This is not an example of like -- the one case
02:12:59 12 that they cite is that Csiro case where someone took a \$2 to
02:13:05 13 \$200 range and then boiled it down to \$1 to \$2.

02:13:09 14 It's okay. That's just a dramatic difference,
02:13:12 15 that it stuns the common sense. That's really what the
02:13:16 16 standard should be. It's just the kind of thing that's
02:13:19 17 offensive that someone would say that we're comparable for
02:13:22 18 what we sell to the PCR invention and the Caliper
02:13:25 19 inventions, and we think the Chicago portfolio of droplet
02:13:29 20 patents that cover a variety of different features, that
02:13:31 21 that's comparable.

02:13:33 22 Is that worth a jury decision or not? That's
02:13:36 23 really the question you're being asked when you boil off a
02:13:39 24 lot of rhetoric. A lot of rhetoric.

02:13:42 25 These are the different issues that they raised.

02:13:44 1 Bar codes, integration with downstream sequences, software.
02:13:49 2 And if you look through the RainDance microdroplet, that's
02:13:54 3 the addition for the PCR patent that went to the -- for the
02:14:02 4 Caliper license is one of the things that RainDance that
02:14:04 5 they had Chicago patents at the time. This is the
02:14:07 6 forefather of Bio-Rad.

02:14:10 7 We had droplets. So I mean whatever they're
02:14:13 8 claiming for gel beads, I don't think anyone is saying they
02:14:17 9 are. They may argue it, but gel beads is a bigger invention
02:14:20 10 than droplets. The whole concept of reactive reactions in
02:14:24 11 droplets, we're not saying we invented the first droplet.
02:14:28 12 It's the inventions that we have, but it's all foundational.
02:14:31 13 No one was doing it until we came up with it in any
02:14:34 14 meaningful way.

02:14:35 15 And then surfactant chemistry, the exact same
02:14:39 16 thing that they're claiming. So RainDance said, We have
02:14:43 17 surfactant chemistry out of the Chicago portfolio. That's
02:14:45 18 relative to the Caliper license.

02:14:49 19 RainDance integrates upstream and downstream
02:14:52 20 work flows, integration with downstream sequencing.
02:14:56 21 Software. I mean, sample software interface permits
02:15:00 22 intuitive operation.

02:15:01 23 So the RainDance product had all these other
02:15:04 24 attributes that had to be taken into account of the Caliper
02:15:09 25 license that made it an eight to 15, you know, whatever that

02:15:11 1 particular license was. And so what does someone have to
02:15:16 2 do? You have to get a Ph.D. software person to come in and
02:15:19 3 say, Okay, the RainDance software is the same or better
02:15:24 4 than, you know, the current 10X software, and we're going to
02:15:30 5 value that and put numbers on it, and you stack up every
02:15:34 6 single feature of the thing.

02:15:35 7 Nobody's going to do that. There's a false
02:15:38 8 standard that's being created. Basically, the question is:
02:15:40 9 Are these licenses comparable? We believe droplets is a
02:15:43 10 major invention. We think the evidence is going to show
02:15:46 11 that. We think an eight-to-15 percent, you know, range of
02:15:50 12 royalty is not something I was thrilled at seeing compared
02:15:54 13 to what I think the innovation is. The \$85 million that was
02:15:58 14 paid for, you know, for the company to get the patent
02:16:02 15 portfolio. These aren't junk patents. And in this narrow
02:16:09 16 area when you pull up the lens and all of these kind of
02:16:14 17 analytical tools for DNA, to say that eight-to-15 percent
02:16:20 18 range royalty is a reasonable range, it just is. And I plan
02:16:24 19 on establishing that with Your Honor's, you know, resolution
02:16:29 20 of this motion, and what we believe is the correct way.

02:16:32 21 So none of that, you know, stuns the conscience.
02:16:37 22 Mr. Powers didn't want to argue about details. Like these
02:16:40 23 details, what are they exactly saying the difference is?
02:16:43 24 Software is software. Integration integration. Droplets
02:16:48 25 are an innovation that RainDance brought to the Caliper

02:16:54 1 negotiating table. It's not perfect, but it's a related
02:16:59 2 thing.

02:16:59 3 So I'm not going to go through every single one,
02:17:03 4 but when you look at these here to the Applera, 18-paragraph
02:17:07 5 analysis, discusses the unlicensed features, the
02:17:13 6 patentability software, computers. There's other features
02:17:17 7 in there. The buffer. The polymerase.

02:17:25 8 So the question is: Is this a showing that is
02:17:28 9 so poor on the merits because this methodological argument
02:17:32 10 has no weight? I'm sorry. So poor that it doesn't deserve
02:17:38 11 to go to the jury, that we should go to the jury with no
02:17:41 12 theory at all after we have pages of analysis on each one of
02:17:43 13 these licenses that far exceeds the standard of what's going
02:17:47 14 on in courtrooms around America for the last ten years in
02:17:51 15 this field and far exceeds the benchmark that intelligent
02:17:56 16 commentators in round tables are setting forth. Not just
02:17:58 17 Mr. Powers, but the others at that table.

02:18:00 18 And I think the answer is we're being -- there's
02:18:03 19 this momentum towards this ridiculously high standard for
02:18:07 20 what would have to be sufficient for a jury to determine
02:18:09 21 whether these are comparable licenses or not. And I think I
02:18:14 22 don't need to go on beyond that. It's a relatively short
02:18:17 23 argument.

02:18:18 24 But if there's any questions you have, this is
02:18:20 25 very important to us in and our client, obviously. And I

02:18:24 1 know you know that, but I would be remiss if I didn't say
02:18:29 2 it.

02:18:38 3 THE COURT: All right. I think I've got your
02:18:40 4 position.

02:18:44 5 MR. REINES: I think that's it, Your Honor. I
02:18:47 6 think that's the gist of the point.

02:18:49 7 THE COURT: All right.

02:18:49 8 MR. REINES: Thanks.

02:18:52 9 THE COURT: Hold on a moment here. Yes,
02:19:01 10 Mr. Powers, presumably you will be brief as Mr. Reines was
02:19:07 11 brief.

02:19:08 12 MR. POWERS: I will, Your Honor. Just a few
02:19:11 13 points. Is now okay to start or do you still want to wait?

02:19:15 14 THE COURT: No, I'm ready.

02:19:18 15 MR. POWERS: First, the methodological
02:19:20 16 challenge, Bio-Rad says it just falls away. No, it doesn't.
02:19:25 17 The methodological challenge asks whether the methodology
02:19:29 18 chosen by this expert is one that is generally accepted or
02:19:32 19 used in the field. And we asked for a case that said this
02:19:37 20 idea, that you're going to eyeball three other licenses and
02:19:41 21 say, Well, without doing a quantitative analysis, I'm going
02:19:45 22 to assume that the ratios there are the same; and therefore,
02:19:48 23 I can use exactly the same rate. That methodology has been
02:19:51 24 approved by nobody.

02:19:52 25 And the judge that they just cited out was Judge

02:19:56 1 Hilton, presumably the Oriosa case that they cited, and I've
02:20:02 2 read both her Daubert ruling and her Rule 50 ruling -- and I
02:20:07 3 can hand them up, Your Honor -- but let me summarize what
02:20:11 4 they say because they do not in any way bless this
02:20:14 5 methodology.

02:20:15 6 The Daubert ruling -- there were two challenges.
02:20:22 7 There were two, well, there's a challenge to Mr. Malackowski
02:20:25 8 in that case, and one of them was the same challenge here
02:20:29 9 that he just looked at the licenses and assumed the same
02:20:33 10 apportionment. And the response to that was, Well, there
02:20:38 11 may not need to be apportionment at all.

02:20:40 12 This was the plaintiff's argument, because we
02:20:44 13 think the patent covers the entire product. And if it
02:20:47 14 covers the entire product, you don't have to apportion it.
02:20:50 15 And Judge Hilston's ruling did not clearly, under no theory,
02:20:55 16 bless the approach by Mr. Malackowski on this question. She
02:20:58 17 didn't rule on it. She said there's a dispute of fact on
02:21:01 18 whether you need to apportion it at all, so I'm going to
02:21:04 19 wait until the evidence comes in and see what it says.

02:21:10 20 And from her ruling, this is Exhibit AA at
02:21:14 21 Page 5, and I'm happy to hand it up if you want it, but the
02:21:19 22 holding is not ambiguous. Because at the very least, it is
02:21:24 23 disputed whether there are unpatented features requiring
02:21:26 24 apportionment. The Court declines to exclude Malackowski's
02:21:30 25 reasonable royalty opinion at this stage; however, the Court

02:21:32 1 may revisit this issue if evidence at trial shows the
02:21:36 2 Harmony test includes unpatented features for which
02:21:38 3 apportionment is required.

02:21:40 4 THE COURT: So you're now reading the Daubert
02:21:43 5 ruling?

02:21:43 6 MR. POWERS: I'm reading the Daubert. She did
02:21:45 7 not bless this approach. I'm going to wait and see what
02:21:48 8 happens at trial because it may not be apportionment at all,
02:21:49 9 which was their primary argument.

02:21:51 10 And so the assertion that at Daubert, Judge
02:21:57 11 Hilton blessed this approach is just untrue. Then -- and if
02:22:01 12 Your Honor wants a copy of it, I've got copies of it. But
02:22:04 13 that was --

02:22:05 14 THE COURT: Well, Exhibit AA, you filed that;
02:22:09 15 right?

02:22:10 16 MR. POWERS: Yes.

02:22:13 17 THE COURT: I'm trying to recall, I was looking
02:22:14 18 at some Exhibit AA in the last two days, and I think it must
02:22:18 19 have been this. And I think when I found it, I was less
02:22:21 20 than certain why I was looking for it in the first place.

02:22:27 21 MR. POWERS: I could hand it up to you if Your
02:22:29 22 Honor would like.

02:22:29 23 THE COURT: Sure. Sure. Might as well hand up
02:22:34 24 the other one while you're at it, if you've got another one.

02:22:43 25 MR. POWERS: Okay.

02:22:56 1 THE COURT: All right.

02:22:56 2 MR. POWERS: On the Rule 50 motion, what
02:23:00 3 happened, of course, they went to trial, and then the same
02:23:03 4 issues were raised on the Rule 50 motion. And her ruling on
02:23:06 5 that issue starts on Page 31.

02:23:10 6 THE COURT: I certainly didn't look at this.

02:23:13 7 MR. POWERS: I don't think this was submitted.
02:23:15 8 I'm not -- I don't believe it was. And I'm not entirely
02:23:19 9 sure the other one was, but I think so.

02:23:22 10 So her ruling starts at Page 31, and it covers
02:23:27 11 about two pages total. And, obviously, Your Honor can read
02:23:35 12 it for yourself, but the summary is what -- this is now
02:23:38 13 coming after the jury has come back with a verdict. So it's
02:23:41 14 not ruling on the propriety of Mr. Malackowski's
02:23:48 15 methodology. What she says is, Well, the jury, obviously,
02:23:51 16 did some apportioning because they came back with only
02:23:54 17 25 percent of what the plaintiff wanted. And the law says I
02:23:57 18 must give a lot of deference to jury verdicts, and that's
02:24:00 19 what I'm going to do.

02:24:01 20 So that was her ruling, and it's quite clear
02:24:04 21 from the language she chose that that's what she was doing.
02:24:08 22 And there was certainly nothing in her ruling which in any
02:24:13 23 way blessed at all the methodology that Mr. Malackowski used
02:24:16 24 there and tries to use here.

02:24:19 25 And the other cases that they've cited are

02:24:23 1 merely cases that talk about it's okay to use some
02:24:27 2 qualitative information. There's no doubt that's true.

02:24:30 3 That's been true for a while. The issue isn't that.

02:24:33 4 The issue is whether a wholly qualitative
02:24:37 5 approach -- there's two issues. One is whether a wholly
02:24:40 6 qualitative approach with no quantitative assessment of the
02:24:43 7 value contributed by the unlicensed components -- because
02:24:46 8 that's what apportionment -- let's just step back.
02:24:49 9 Apportionment requires them to make certain that they're not
02:24:52 10 asking for a royalty on value that we contributed, or we
02:24:55 11 licensed from Harvard.

02:24:56 12 So they have to eight account for that. And
02:24:59 13 they didn't attempt to account for that in the normal way.
02:25:01 14 They just didn't.

02:25:02 15 And so now the way -- and the way that
02:25:05 16 Malackowski in his supplemental report attempts to justify
02:25:09 17 it is with this totally untested, unapproved theory that
02:25:13 18 says, If I meet this equation, it's okay. I don't have to
02:25:16 19 do an actual analysis of a normal apportionment analysis. I
02:25:21 20 can just rely on --

02:25:22 21 THE COURT: You seem to be repeating yourself.

02:25:24 22 MR. POWERS: I just want to reset the issue, but
02:25:27 23 I'll move on. So the methodological issue is plain, clear,
02:25:30 24 and real. There is no case to defend this.

02:25:35 25 The second point I want to address is toward the

02:25:37 1 end of the argument, Bio-Rad argued, Well, the range is
02:25:40 2 really eight to 15. That's reasonable.

02:25:42 3 No. No. No. That's not right. For the three
02:25:45 4 licenses we're talking about, there's no range. They say
02:25:49 5 it's 15.

02:25:53 6 And so that opinion that those three licenses
02:25:55 7 because they were 15 supports this license of 15, that's a
02:25:59 8 stand-alone opinion. And that's the opinion they want to
02:26:02 9 put to trial. It's not a range of eight to 15. That's the
02:26:05 10 opinion we're challenging first.

02:26:06 11 And so when Mr. Reines was implicitly backing
02:26:11 12 off from it saying, Well, the range is eight to 15, that
02:26:13 13 sounds pretty reasonable. No. No. No. No. It is 15 for
02:26:17 14 those three licenses. Where the eight comes in is on
02:26:20 15 Chicago, and we have separately asked to strike that for the
02:26:23 16 lack of apportionment for different grounds. Because the
02:26:29 17 Chicago license does include the patents-in-suit, so it's
02:26:32 18 actually quite different from the other three. It's a
02:26:35 19 different licensee, but it's a totally different category.

02:26:39 20 The apportionment issues on Chicago are more
02:26:41 21 straight forward, and there's two of them. One is the
02:26:44 22 Chicago license covers a whole lot more patents than just
02:26:48 23 the patents-in-suit. And so you have to apportion that.

02:26:52 24 We're not getting that whole value, so that
02:26:56 25 doesn't go in our numerator. But it went into the RainDance

02:27:00 1 numerator. And so if you're comparing those, you've got to
02:27:04 2 apportion the value of the patents-in-suit versus all of the
02:27:09 3 others, Ismagilov patents that were licensed to RainDance.
02:27:13 4 He doesn't do that.

02:27:14 5 The second thing he doesn't do is do a straight
02:27:17 6 forward -- doesn't even attempt to do it in this case, a
02:27:20 7 straight-forward apportionment analysis that says -- So
02:27:24 8 let's be clear. He's not relying on the same theory for
02:27:28 9 Chicago. He doesn't say the ratios is the same.

02:27:32 10 THE COURT: So Mr. Powers, I'm correct in
02:27:35 11 thinking that we didn't talk about Chicago at all in your
02:27:38 12 opening point; right?

02:27:40 13 MR. POWERS: We didn't. It's in the brief.

02:27:41 14 THE COURT: Right, but I was thinking this is a
02:27:45 15 more traditional thing where you make your argument. He
02:27:48 16 makes a response. You respond to his response. You don't
02:27:51 17 keep going on to new and different things.

02:27:53 18 MR. POWERS: I'm responding to the eight.

02:27:55 19 THE COURT: Okay. All right. Well, I don't
02:27:57 20 need to hear anymore about that.

02:27:58 21 Is there anything else you want to say?

02:28:00 22 MR. POWERS: Let's see. Only three very quick
02:28:09 23 things.

02:28:09 24 THE COURT: Okay.

02:28:10 25 MR. POWERS: One is I refer you to the Csiro

02:28:14 1 opinion where the judge there struck Mr. Malackowski's
02:28:18 2 report or he didn't strike --

02:28:21 3 THE COURT: C-S-I-R-O?

02:28:23 4 MR. POWERS: C-S-I-R-O.

02:28:26 5 THE COURT: No. No. Everybody pronounces these
02:28:28 6 things differently. And, yeah, and there's enough odd names
02:28:31 7 going around. So that when you pronounce it differently
02:28:34 8 than your opponent, it makes me wonder: Are we talking
02:28:37 9 about another one? But in any event --

02:28:39 10 MR. POWERS: The pronunciation is subtle. And
02:28:41 11 that's an opinion that -- it was a bench trial in that case,
02:28:46 12 and the judge expressly declined to follow Mr. Malackowski's
02:28:50 13 reasoning because it was -- it wasn't the same theory as
02:28:53 14 this. So it wasn't blessing or rejecting this theory. This
02:28:57 15 theory is not really been addressed by anybody
02:29:02 16 substantively.

02:29:02 17 But he rejected Mr. Malackowski's approach
02:29:07 18 because it was wholly qualitative, and that goes back to the
02:29:10 19 point of: Is qualitative okay? Of course, some qualitative
02:29:14 20 analysis or inputs are okay, but the lesson of the law is
02:29:18 21 you can't be wholly qualitative because you have to account
02:29:21 22 for the value in some meaningful way. It doesn't have to be
02:29:24 23 to three decimal points, but it has to be in a meaningful
02:29:27 24 way.

02:29:28 25 But my earlier point is the key one on this

02:29:31 1 which is he's chosen a methodology that's totally unique,
02:29:34 2 that is wholly quantitative. The ratio has to be greater
02:29:40 3 than or equal to that is quantitative, and he doesn't do it.

02:29:43 4 The second point is when Mr. Reines was talking
02:29:46 5 and was going on and on about how the value of this
02:29:50 6 Ismagilov is huge because he is the first guy to do
02:29:53 7 reactions in droplets. And then he said something very
02:29:57 8 interesting which was, Well, if they can say that Ismagilov
02:30:02 9 copied reaction and copies from Quake, then I guess that
02:30:06 10 argument has force.

02:30:07 11 Well, that goes to the argument we're going to
02:30:09 12 have in about 20 minutes because that is the argument that
02:30:12 13 he's copying huge chunks from Quake, and therefore, that
02:30:16 14 affects the value of the numerator substantially. The
02:30:20 15 reality is that Ismagilov was not the first person to invent
02:30:25 16 the concept of reactions in droplets. Quake did that
02:30:30 17 unambiguously. And Ismagilov copied half of his
02:30:35 18 projectional application from Quake.

02:30:37 19 THE COURT: All right. Your second argument,
02:30:40 20 now you're not responding. Now, you're going and you're
02:30:43 21 skipping to the next one.

02:30:44 22 Do you actually have some point to make here, or
02:30:46 23 are you just wasting my time?

02:30:48 24 MR. POWERS: My point is responding to his point
02:30:50 25 about Ismagilov having value, and by pointing out that we do

02:30:54 1 say he copied it, and therefore, it doesn't.

02:30:56 2 The third and last point is he points to two or
02:30:59 3 three things in the Caliper license. It says, Well, Caliper
02:31:02 4 had surfactants. Caliper had software; therefore, the value
02:31:06 5 must be the same. Of course, that doesn't mean that. The
02:31:08 6 Caliper software could have been terrible, and our software
02:31:11 7 could be great. That happens to be true. Just saying they
02:31:14 8 both have software doesn't mean the denominator value is the
02:31:17 9 same.

02:31:18 10 THE COURT: This is, in my opinion, a proper
02:31:19 11 response. So keep going.

02:31:20 12 MR. POWERS: And that was it.

02:31:22 13 THE COURT: Okay. Well, thank you. All right.
02:31:29 14 So I will take that under advisement. Actually, I'm sorry.
02:31:34 15 I do have a question, which is this: Let's assume that I
02:31:47 16 let the plaintiff do what they're going to do or what they
02:31:50 17 want to do, is there any prejudice other than the normal
02:32:02 18 prejudice found when things are reversed on appeal that the
02:32:07 19 defendant is going to suffer?

02:32:10 20 MR. POWERS: I think the prejudice that we'd
02:32:19 21 suffer has already been suffered, so I can't say there's
02:32:23 22 going to be further prejudice, other than I think we'll be
02:32:27 23 back here in two-and-a-half years.

02:32:29 24 THE COURT: Okay. Well, I appreciate that
02:32:32 25 answer.

02:32:32 1 All right. So I have a limited amount of time
02:32:42 2 today. I don't know if Mr. Cottrell is going to
02:32:49 3 Philadelphia tonight.

02:32:50 4 MR. COTTRELL: I know it's tonight. We have a
02:32:51 5 van. I'm not sure I can make it tonight.

02:32:53 6 THE COURT: Well, I figure you might have
02:32:55 7 business. I don't know, maybe Mr. Farnan's going. He
02:32:57 8 usually makes time for these kinds of things.

02:33:00 9 MR. FARNAN: I am planning on going, Your Honor.

02:33:02 10 THE COURT: All right. Well, in any event, I'm
02:33:04 11 going. So why don't we take a short break, and then we'll
02:33:09 12 come back and deal with these issues that were being raised
02:33:12 13 this morning.

02:33:13 14 Okay?

02:33:15 15 MR. REINES: Thank you.

02:33:15 16 THE COURT: So by short break, I mean ten
02:33:17 17 minutes.

02:33:18 18 THE CLERK: All rise.

02:55:47 19 (A brief recess was taken.)

02:55:48 20 THE CLERK: All rise.

02:55:55 21 THE COURT: All right, please be seated. All
02:56:02 22 right. So just on what we were just arguing about, damages,
02:56:08 23 we're going to put something in writing. My expectation
02:56:15 24 based on what I've heard and what I've read is that we are
02:56:26 25 going to deny the defendant's motion but I say expectation

02:56:36 1 because you do have to write these things up. And but just
02:56:41 2 in terms of your preparations, we'll get you something
02:56:46 3 tomorrow at some point. But certainly you should go on the
02:56:51 4 principle that plaintiff is going to be able to present
02:56:56 5 Mr. Malackowski to do this unless and until you hear
02:57:00 6 otherwise.

02:57:00 7 Okay?

02:57:01 8 All right. So we had these other things that
02:57:05 9 have come up this morning, and so I did look very quickly.
02:57:18 10 And I thank Mr. Cottrell for the citation. I don't consider
02:57:25 11 what I said at discovery dispute to be any kind of ruling on
02:57:32 12 whether or not the copying aspect. The copying aspect of
02:55:14 13 Quake provisional application is a relevant issue to
02:55:18 14 anything. Maybe it is, but I certainly haven't decided that
02:55:27 15 yet. So I thought why don't we start off by -- since that
02:55:33 16 seems to be the main issue, why don't we start off by
02:55:37 17 talking about that.

02:55:38 18 And I guess what I'm curious about, and maybe it
02:55:42 19 was said this morning, but I just didn't get it is exactly
02:55:49 20 what the theory as to why was in the provisional application
02:55:55 21 is relevant to anything. And I say that because as I
02:56:00 22 understand it, the defendant's prior art, which is Quake and
02:56:09 23 this, that or the other thing, there is undisputed that
02:56:16 24 those things are prior art; right?

02:56:18 25 MR. REINES: Yes, Your Honor, it's not

02:56:20 1 contested.

02:56:22 2 THE COURT: So there is no particular reason why
02:56:30 3 the provisional applications seems to be relevant for prior
02:56:35 4 art purposes that in terms of Quake being, you know,
02:56:47 5 compelling prior art for whatever provisions, for whatever
02:56:51 6 purposes the defendant wants to use it seems to me Quake the
02:56:58 7 sixteen pages if that's what it is that copied the
02:57:01 8 provisional application, they say whatever it is they say,
02:57:05 9 those sixteen pages, and you, of course, will be able to put
02:57:11 10 those sixteen pages up against the claim that's construed
02:57:14 11 and say look, here is disclosure of hundred percent, I guess
02:57:19 12 since you're talking obviousness, not a hundred percent, but
02:57:23 13 something less than a hundred percent and here is the
02:57:26 14 complimentary reference that fills in the blank or the gap.

02:57:30 15 I don't see what the purpose -- and to the
02:57:35 16 extent that defendant would say, which I think they have
02:57:39 17 said, and I don't actually understand this, but to say well,
02:57:44 18 the Patent Office didn't understand the first time around
02:57:49 19 that there were sixteen pages of Quake copied into the
02:57:58 20 provisional application, even though we concede they had
02:58:02 21 Quake and they had the provisional application in their
02:58:05 22 file, so somehow or another this is a relevant fact to
02:58:10 23 whether or not we -- this invokes the Federal Circuit's oft
02:58:19 24 stated principle that prior art that was before the Patent
02:58:24 25 Office is less compelling for obviousness than prior art

02:58:28 1 that was not.

02:58:29 2 MR. POWERS: We're not making that argument.

02:58:30 3 We're not making the argument that because Ismagilov copied
02:58:35 4 Quake, that somehow tainted the patent office's initial
02:58:38 5 review of Quake.

02:58:39 6 THE COURT: So what are you making?

02:58:43 7 MR. POWERS: There are several. One is with
02:58:45 8 regard to prior art, Your Honor is correct that the
02:58:49 9 references we have selected down for trial don't depend on
02:58:53 10 the provision of the prior art regardless. But that's not a
02:58:58 11 complete answer and not even a half complete answer. There
02:59:02 12 was prior art that we had that would have been prior art but
02:59:06 13 for the provisional like the Thorsen thesis which is trial,
02:59:11 14 Defendants' Exhibit 293, DTX-293, which we asserted this
02:59:16 15 prior art.

02:59:17 16 They took the position in interrogatories and in
02:59:19 17 their expert report that the patents were entitled to, at
02:59:23 18 least four of them were entitled to the priority date of the
02:59:27 19 provision. They took that position and squarely in
02:59:31 20 interrogatory answers and in their expert report. We
02:59:35 21 dropped the Thorsen reference because the debate then would
02:59:38 22 have been whether that provisional supported those claims.
02:59:42 23 And now we're being told that that provisional which was the
02:59:45 24 basis for us dropping the prior art references is no longer
02:59:50 25 relevant just because we've been subjected to the got you

02:59:54 1 that we have dropped the prior art references based on their
02:59:57 2 position. That it seems to me is completely inequitable.

03:00:01 3 THE COURT: But the thing that is is that is
03:00:07 4 when you drop prior art and it turns an issue into a
03:00:12 5 nonissue, we don't say well, let's give the jury the
03:00:17 6 nonissue anyhow.

03:00:18 7 MR. POWERS: It would have been an issue. If
03:00:20 8 they're no longer relying on that provision, which they are,
03:00:24 9 the reality is their expert's report still says that that
03:00:28 10 provision is the reduction to practice.

03:00:30 11 THE COURT: Right. But given the prior art that
03:00:36 12 you're asserting, it makes no difference.

03:00:42 13 MR. POWERS: Well, I'll get to that in a minute,
03:00:45 14 but my point is we would have asserted other art, but we
03:00:49 15 dropped it because the provisional was relevant, and now
03:00:52 16 it's totally unfair to us to say well, because we assert --
03:00:55 17 we took -- Bio-Rad took this position that the revision was
03:01:00 18 the reduction to practice date and the priority date, they
03:01:03 19 took that position, we then relied on that, that made that
03:01:07 20 relevant. We relied on that by dropping references that we
03:01:11 21 otherwise would have kept because they're very, very good,
03:01:15 22 and now to say to us that it's no longer relevant because
03:01:19 23 even though it's obviously relevant to other things because
03:01:22 24 we have now dropped the reference, that seems very unfair.

03:01:25 25 THE COURT: So what other things is it relevant

03:01:27 1 to?

03:01:28 2 MR. POWERS: Invalidity and damages. It's
03:01:30 3 relevant to two issues of invalidity. One is the Graham
03:01:34 4 factors, which is the second argument and the most important
03:01:37 5 is what are the differences between the prior art and the
03:01:41 6 claimed invention. And the idea that it's not relevant to
03:01:44 7 that question that the named inventor copied parts of
03:01:49 8 another person's work saying this is my invention that
03:01:55 9 that's not relevant to the differences, I can't even believe
03:01:58 10 we're having the argument. It shows directly that he did
03:02:02 11 not invent that material.

03:02:03 12 THE COURT: But you have that material, it's
03:02:07 13 undisputed it came first. They're not going to say he
03:02:10 14 invented those sixteen pages.

03:02:12 15 MR. POWERS: They're going to say he invented
03:02:15 16 aspects that are covered in those sixteen pages, and how
03:02:18 17 better to show that's not true --

03:02:20 18 THE COURT: Than to have the sixteen pages that
03:02:23 19 you have; right?

03:02:24 20 MR. POWERS: To show the identity of what was
03:02:27 21 copied. The point is it goes directly to his credibility,
03:02:30 22 too. Here is a guy who signed an oath that said I invented
03:02:35 23 all of this. This is what I invented. And sixteen out of
03:02:38 24 thirty-four pages he copied from someone else. That goes
03:02:42 25 directly to his credibility. We ought to be allowed to

03:02:46 1 challenge that.

03:02:47 2 THE COURT: Do I have the provisional

03:02:48 3 application?

03:02:50 4 MR. POWERS: I have a copy with the portions

03:02:52 5 that are highlighted that are copied, if you would like.

03:02:55 6 THE COURT: Okay. That would be a good thing.

03:02:56 7 MR. POWERS: This is DTX-386. And there is many

03:03:10 8 portions that are copied. I would direct Your Honor to --

03:03:13 9 THE COURT: Hold on.

03:03:15 10 MR. POWERS: He's got two, one for your clerk.

03:03:18 11 THE COURT: No, that's all right. And I guess

03:03:23 12 do you happen to have lying around -- well, actually let me

03:03:28 13 look at this for a moment.

03:03:29 14 MR. POWERS: I would direct Your Honor's
03:03:31 15 attention starting on page seven. By seven in this case, I
03:03:34 16 mean the actual number of seven of the document, it's 12 at
03:03:37 17 the bottom of the production number. That starts the first
03:03:43 18 major chunk.

03:03:45 19 THE COURT: Page 12.

03:03:46 20 MR. POWERS: Page 12 on the bottom right, page 7
03:03:49 21 in the original document, on the left-hand side.

03:03:53 22 THE COURT: Right. I'm just reading the numbers
03:03:55 23 at the bottom. But I have found them.

03:04:01 24 MR. POWERS: So you see in yellow the portions
03:04:03 25 that are identical, and what happened in many of these cases

03:04:08 1 is that Ismagilov copied Quake identically, but then
03:04:13 2 replaced some words. So for example he replaced channel
03:04:17 3 with port or port with channel. He replaced droplet with
03:04:22 4 plug, so Quake would say droplet, and Ismagilov would change
03:04:26 5 that to plug. You see over on then page 10 in the original
03:04:31 6 document, page 11 and 12.

03:04:33 7 THE COURT: But I take it when the patent
03:04:35 8 application was actually filed for the thing that became the
03:04:41 9 patent, all this language was gone or rewritten or
03:04:45 10 something.

03:04:45 11 MR. POWERS: No, no, chunks of it are still
03:04:48 12 there for sure. There is less of it. They did go back and
03:04:52 13 rewrite it some. But that, it goes even further to
03:04:58 14 credibility. That means they knew they copied it and
03:05:01 15 decided to change more or some of it.

03:05:03 16 THE COURT: You have to figure they knew they
03:05:05 17 copied it because somebody wrote this.

03:05:07 18 MR. POWERS: Well, somebody knew. And
03:05:10 19 presumably Dr. Ismagilov knew. I don't know whether the
03:05:14 20 patent attorney knew. There has been no discovery on this
03:05:18 21 question.

03:05:18 22 If you go to page 21 to 33, that's another huge
03:05:22 23 chunk of copying, which we see it's almost the entire page
03:05:25 24 where they'll just change a word here and there to make it
03:05:29 25 more consistent with the wording they're using in Ismagilov,

03:05:32 1 they'll change substrate to something else, they'll change
03:05:36 2 droplet to plug. So the amount of copying and the place of
03:05:40 3 the copying in terms of the descriptions of the preferred
03:05:44 4 embodiments so --

03:05:46 5 THE COURT: So Mr. Powers, I presume somebody on
03:05:49 6 your side deposed Dr. Rustem Ismagilov?

03:05:54 7 MR. POWERS: This was not discovered before his
03:05:58 8 deposition so there is no questioning of him on this issue.
03:06:01 9 This was discovered by running a program against the
03:06:04 10 documents and learning it that way. So the first point is
03:06:30 11 that this issue caused us to drop prior art.

03:06:33 12 THE COURT: I got that point.

03:06:34 13 MR. POWERS: The second point is it relates
03:06:37 14 directly to Graham factor 2, differences between the prior
03:06:40 15 art and the invention and the patents.

03:06:42 16 The other point is, of course, underlying that,
03:06:47 17 a person of ordinary skill in the art is presumed by law to
03:06:51 18 be aware of all the prior art and all the issues in this
03:06:53 19 prior art.

03:06:54 20 THE COURT: True.

03:06:54 21 MR. POWERS: So the person of ordinary skill in
03:06:56 22 the art would know this was copied. So for the jury not to
03:07:00 23 know what the person of ordinary skill in the art knows
03:07:03 24 would be completely improper.

03:07:09 25 THE COURT: So I don't actually understand that.

03:07:14 1 The obviousness analysis is not, I think, is not is the
03:07:20 2 provisional application obvious, are the claims obvious;
03:07:24 3 right?

03:07:25 4 MR. POWERS: That's true. But are the claims
03:07:28 5 obvious against the portions of the specification in Quake
03:07:35 6 that were copied by Ismagilov, so the syllogism if you will,
03:07:40 7 the logical syllogism is they're claiming priority for the
03:07:45 8 claims at issue, the ones that we're weighing for
03:07:48 9 obviousness, to the provisional saying the provisional is
03:07:51 10 the one that supports this.

03:07:52 11 We ought to be able to say if the language in
03:07:54 12 the provisional totally supports those claims and discloses
03:07:59 13 those claims, then the very same language in Quake supports
03:08:04 14 and discloses those claims. That syllogism is lost if the
03:08:08 15 point of copying or identicallity is taken away. Just
03:08:13 16 showing them the language in Quake requires this jury then
03:08:17 17 to sit down and make the comparison and try to decide what
03:08:21 18 that language in Quake means versus those claims and they
03:08:25 19 have to do that with other things.

03:08:26 20 THE COURT: They have to do that with the
03:08:28 21 traditional things.

03:08:29 22 MR. POWERS: Of course.

03:08:31 23 THE COURT: Your expert helping them through and
03:08:33 24 who knows what else.

03:08:34 25 MR. POWERS: I'm not saying otherwise and I'm

03:08:36 1 not saying that's not appropriate for them to do. I mean, I
03:08:40 2 am saying it's different and more powerful and highly
03:08:42 3 relevant argument to say that if Bio-Rad or in this case
03:08:46 4 Ismagilov took the position, Bio-Rad in interrogatory
03:08:51 5 answers and in its expert report has taken this position,
03:08:54 6 that if they're taking the position that that language in
03:08:56 7 the provisional supports, discloses those claims, the ones
03:09:02 8 at issue, then there is no way that identical language in
03:09:07 9 Quake couldn't. And that syllogism is a powerful, important
03:09:10 10 and highly relevant soliloquy and different from just
03:09:15 11 showing them Quake.

03:09:17 12 THE COURT: I guess the other thing, and maybe I
03:09:19 13 should be listening to you more than I am flipping through
03:09:24 14 these pages here, but presumably -- I guess what's the thing
03:09:54 15 to be concerned about is the connection between, I don't
03:10:00 16 know if this is the right word, but the specification of the
03:10:04 17 provisional and the claims of the provisional which I take
03:10:13 18 it those are not highlighted in yellow are different than
03:10:16 19 the claims in the patent.

03:10:18 20 MR. POWERS: I'm sure they are different in some
03:10:20 21 ways, but --

03:10:22 22 THE COURT: So just because the specification
03:10:26 23 is, let's say copied, that doesn't actually mean that the
03:10:34 24 claims are copied. In fact, one would think based on the
03:10:39 25 fact that nothing is highlighted in yellow, they're not

03:10:43 1 copied. And the claims are what's mostly describe the
03:10:49 2 invention here.

03:10:50 3 MR. POWERS: That's missing the point of the
03:10:53 4 syllogism. The syllogism goes as follows. Bio-Rad takes
03:10:56 5 the position in this case in interrogatory answers and in
03:10:59 6 experts reports that the specification of the provision is
03:11:05 7 sufficient to enable, describe, et cetera, the claims in the
03:11:08 8 patents-in-suit. So they're directly relying on that
03:11:13 9 language to support these claims, not the claims of the
03:11:18 10 provisional or anything else.

03:11:20 11 THE COURT: Even if they're directly relying on
03:11:22 12 it, how did that go to whether or not the claims are
03:11:25 13 obvious?

03:11:26 14 MR. POWERS: If the exact same language is in
03:11:29 15 Quake, there is no logical room at all, zero to argue that
03:11:36 16 the same language that supports those claims it fully
03:11:40 17 discloses those claims in the provisional, doesn't fully
03:11:44 18 disclose and render obvious those claims in Quake.

03:11:47 19 THE COURT: But then what about the fact that I
03:11:50 20 guess 50 percent of the specification, if you will, in the
03:11:57 21 provisional is not in Quake.

03:12:01 22 MR. POWERS: That's just other language. My
03:12:03 23 point is that you can't say that the spec doesn't disclose
03:12:09 24 -- does disclose the claims, but the same language doesn't
03:12:12 25 disclose the other. They can argue, certainly that they

03:12:16 1 think the non-copied language was essential, they're wrong,
03:12:20 2 but that's just an argument for both sides to make.

03:12:24 3 THE COURT: But right now, but the thing is the
03:12:27 4 way the case has shaped up, you know, whether this enables
03:12:37 5 claims in the ultimate case at issue is not an issue in this
03:12:44 6 case; right?

03:12:44 7 MR. POWERS: It certainly is. We're saying that
03:12:46 8 that's what Quake discloses and that renders obvious the
03:12:50 9 claims.

03:12:51 10 THE COURT: But you have an enablement defense.

03:12:53 11 MR. POWERS: We do have an enablement defense
03:12:56 12 but that's a different issue, the issue is not enablement,
03:13:00 13 the issue is does that language in the specification
03:13:02 14 disclose enough to make the claims obvious or anticipated
03:13:07 15 and if it does for their purposes in prior art, the same
03:13:11 16 language in Quake kills it. There is no room for those two
03:13:15 17 arguments. They have taken that position, those are binding
03:13:19 18 admissions, and we can use those binding admissions against
03:13:22 19 them.

03:13:22 20 THE COURT: I understand what you're saying,
03:13:25 21 dubious, but let's me -- is there anything else you want to
03:13:29 22 say about that?

03:13:30 23 MR. POWERS: Two other things. One is that they
03:13:32 24 have expressly taken the position, for example, on secondary
03:13:35 25 considerations of nonobviousness, that particular factors

03:13:40 1 that they copied from Quake are what makes this special
03:13:44 2 sauce. So, for example, he relies on something called
03:13:49 3 compartmentalized microreactors.

03:13:51 4 THE COURT: Where is this?

03:13:52 5 MR. POWERS: That's in the rebuttal report on
03:13:55 6 page 68.

03:13:55 7 THE COURT: Where is this in the provisional?

03:13:58 8 MR. POWERS: I don't remember where that is
03:14:00 9 exactly, but we can find it for you. But the point is that
03:14:05 10 for now take it on faith, we'll prove it to you, but take it
03:14:09 11 on faith that the exact language that they're relying on
03:14:12 12 about these compartmentalized microreactors is in Quake and
03:14:18 13 copied verbatim from Quake. So how can you let their expert
03:14:23 14 say this thing that's in the patents about compartmentalized
03:14:29 15 microreactors, that's the secondary considerations of
03:14:33 16 nonobvious when they copied the language from Quake?

03:14:35 17 THE COURT: If he copied it, can't you ask the
03:14:38 18 expert, here is Quake, let me read you a paragraph, doesn't
03:14:41 19 that say exactly what you just said?

03:14:43 20 MR. POWERS: I was handed a note to back up the
03:14:46 21 representation that it's in the provisional at page ten.

03:14:50 22 THE COURT: Okay. Thank you. All right. And
03:14:57 23 so you have two points, Mr. Powers. What was the other one?

03:15:01 24 MR. POWERS: The secondary considerations and
03:15:05 25 the fact that their expert relied upon this. The last point

03:15:08 1 is damages. So it's obviously relevant to validity because
03:15:12 2 it shows the importance of Quake and all the other issues
03:15:15 3 that I described, but it's also relevant to damages.

03:15:18 4 On damages the question is what's the degree of
03:15:20 5 improvement of this over the prior art. And the fact that
03:15:25 6 his disclosure is copied straightforward from Quake goes
03:15:30 7 directly to the question to that degree of improvement.

03:15:33 8 THE COURT: So what are you going to do, say
03:15:35 9 sixteen pages are the same, sixteen pages are different, so
03:15:39 10 it's a 50 percent improvement?

03:15:40 11 MR. POWERS: It's 50 percent different, but 50
03:15:43 12 percent zero improvement. The rest may be no improvement at
03:15:47 13 all, but we know 50 percent is no improvement. That's
03:15:50 14 highly relevant. This jury, it's hard to believe we're
03:15:54 15 having this argument.

03:15:55 16 THE COURT: I'm sorry you don't believe it, but
03:15:57 17 we are.

03:15:57 18 MR. POWERS: I get that we are, but this jury
03:16:00 19 should know what the person of ordinary skill in the art
03:16:03 20 knows, that's the -- they are supposed to make the decision
03:16:06 21 from that perspective. If we keep information from the jury
03:16:09 22 of what that person of skill in the art knows, then we are
03:16:12 23 not constructing -- that jury is not having the information
03:16:15 24 it should have. And it is directly relevant to validity.
03:16:19 25 It is directly relevant to damages. And it is really

03:16:22 1 relevant to Dr. Ismagilov's credibility.

03:16:26 2 THE COURT: All right. So you say it's relative
03:19:03 3 to his credibility. Let's assume for the sake of argument,
03:19:06 4 I tell you you can't offer this for any of these purposes
03:19:11 5 you've just mentioned, but you can feel free to
03:19:14 6 cross-examine Dr. Ismagilov about whether or not when he was
03:19:21 7 inventing this, he didn't copy half his patent from Quake.

03:19:30 8 MR. POWERS: As long as I'm permitted then to
03:19:32 9 prove him wrong if he says no, then obviously that solves
03:19:36 10 the credibility problem. Then you've addressed that. But I
03:19:38 11 think it's still obviously relative to damages, but I think
03:19:43 12 I understand Your Honor's point.

03:19:45 13 THE COURT: I guess maybe I didn't say it
03:19:50 14 correctly because I can see that it may be, or you don't
03:19:55 15 have to agree with me. You don't have to disagree, either,
03:20:00 16 but it seems to me that it may or may not be relevant to Dr.
03:20:07 17 Ismagilov's credibility. I mean, it seems like a dishonest
03:20:13 18 kind of thing, so it seems like the kind of thing one could
03:20:19 19 logically inquire about on cross-examination. But I -- and
03:20:27 20 for that purpose, it seems to me, without having heard from
03:20:32 21 Mr. Reines, you have a much better argument than you do for
03:20:40 22 these other things, which seem to be wanting to -- you know,
03:20:50 23 seem to be of little probative value for the things that
03:20:56 24 you're saying you ought to look for, but seem to be
03:21:01 25 extremely prejudicial and unfairly misleading because, you

03:21:09 1 know, they're going to hear this complex testimony about
03:21:12 2 obviousness and everything else and, you know, you're going
03:21:17 3 to simplify it by saying, Look, 50 percent of it is copied.
03:21:21 4 Ha. You know, Pa, and that will be the end of your
03:21:26 5 argument.

03:21:26 6 And that seems like, you know, for those points,
03:21:31 7 that seems like an unfair argument and not one that gets us
03:21:36 8 to a sideshow. For all I know -- well, actually I expect
03:21:42 9 you don't have this, but you know, I think it may look a lot
03:21:50 10 worse. I mean, it's just hard to say. I don't know.

03:21:54 11 But in any event, I think I've got what you say.
03:21:56 12 Let me hear from Mr. Reines.

03:22:02 13 MR. REINES: Thank you, Your Honor. There's
03:22:09 14 really -- I break this into three issues. Let's start with
03:22:14 15 the issue of credibility or impeaching Dr. Ismagilov for
03:22:21 16 being a plagiarist essentially. The Court's reaction that
03:22:25 17 this is probably improper, or may be improper, or someone
03:22:28 18 can infer it's improper is the source of our concern on that
03:22:31 19 issue. So let me just address that narrow issue. And that
03:22:35 20 is, there's no inequitable conduct allegation.

03:22:39 21 THE COURT: No, I understand that.

03:22:40 22 MR. REINES: There's no rule that says you
03:22:42 23 shouldn't do it. In fact, if you think of common patent
03:22:45 24 prosecution where you copy things for interference when it's
03:22:48 25 the same exact claim, you get a claim that's exactly someone

03:22:51 1 else's claim. You actually literally copy it verbatim in
03:22:55 2 that case.

03:22:55 3 THE COURT: Yeah, but you're doing that not in
03:22:58 4 secret.

03:22:58 5 MR. REINES: But if they're both -- Quake was
03:23:00 6 before the Patent Office, so they're not secret.

03:23:03 7 THE COURT: Well --

03:23:05 8 MR. REINES: And then --

03:23:05 9 THE COURT: You know, there's the law and
03:23:07 10 there's reality, but go ahead.

03:23:10 11 MR. REINES: Thank you.

03:23:10 12 THE COURT: But so just on terms of credibility,
03:23:15 13 what's your point on that?

03:23:17 14 MR. REINES: The main point on credibility,
03:23:20 15 there may be an inference that someone has of wrongdoing,
03:23:23 16 but there is no wrongdoing because, A, there's no rule
03:23:25 17 that's been broken. And B --

03:23:26 18 THE COURT: Right. But you're going to call Dr.
03:23:31 19 Ismagilov for some reason. I assume he's going to do
03:23:33 20 something more than come in, smile at the jury, say hi, I'm
03:23:36 21 Dr. Ismagilov. This is my patent, I hope you don't
03:23:39 22 invalidate it. Thank you very much. Cross-examination.

03:23:44 23 I mean, you're going to use it to tell the
03:23:46 24 story, and you know, set the foundation for whatever it is
03:23:51 25 your people are going to say about the importance of this

03:23:54 1 patent. I mean, you're calling him for a reason, right, not
03:23:57 2 just to fill time, because you don't have that much time.

03:24:01 3 And so, if you're doing that for that, isn't it fair for
03:24:05 4 them to test whether or not he's an honest man or not?

03:24:08 5 MR. REINES: Not at all, and the reason is
03:24:11 6 because, one, there's no rule violation. There's no
03:24:14 7 allegation that it's wrong wrongdoing. There's treatises
03:24:16 8 that says it's inappropriate. That's first of all.

03:24:19 9 THE COURT: Do I know about those treatises.

03:24:21 10 MR. REINES: We can get you it, but it wasn't.
03:24:23 11 This was an issue -- I really want to get to one point, but
03:24:26 12 this was an issue in the discovery hearing where you held
03:24:30 13 that the patent prosecution analysis about this copying was
03:24:34 14 all irrelevant.

03:24:35 15 THE COURT: I did say --

03:24:36 16 MR. REINES: Irrelevant.

03:24:37 17 THE COURT: I think I might have said
03:24:39 18 irrelevant. What I think I said, I'm certainly not going to
03:24:41 19 have experts in here talking about it, and I'm not treating
03:24:51 20 that in terms of -- what I think was an issue was, you know,
03:25:00 21 this thing about whether it's before the Patent Office or
03:25:04 22 not, I think is irrelevant.

03:25:05 23 MR. REINES: So to me, the key thing is, and as
03:25:09 24 Mr. Powers is bewildered by this argument -- I guess I join
03:25:12 25 him in sharing in that -- which is the Patent Office was

03:25:16 1 told that there was this common subject matter and was told
03:25:22 2 that that was the basis for all the arguments that
03:25:24 3 Mr. Powers is making and rejected them.

03:25:26 4 THE COURT: Right. Right. You're now talking
03:25:29 5 about what happened --

03:25:30 6 MR. REINES: In the re-exam.

03:25:31 7 THE COURT: -- like last year. This year even.

03:25:33 8 MR. REINES: Right. And the point being how
03:25:35 9 could it be a fair process to imply that he did something
03:25:38 10 wrong to the Patent Office by secretly copying or whatever
03:25:44 11 that inference was, and not allow the fact that the Patent
03:25:47 12 Office was alerted to exactly such claim by 10X, and
03:25:52 13 nevertheless, found no wrongdoing?

03:25:56 14 THE COURT: All they were asked to do was to
03:25:58 15 determine whether or not or actually -- so I'm -- maybe I'm
03:26:04 16 now an ex parte re-exam. What are the limits of what can
03:26:09 17 happen?

03:26:09 18 MR. REINES: The challenger can put in the
03:26:14 19 initial document which states the basis and all that, and
03:26:16 20 then there's a determination of essentially institution --
03:26:23 21 substantially new question of patentability, and then
03:26:26 22 becomes an ex parte process.

03:26:27 23 THE COURT: Right. But what I'm asking is: In
03:26:31 24 terms of what was the argument as to why --

03:26:42 25 MR. REINES: It's the same.

03:26:43 1 THE COURT: -- the re-exam, 16 paragraphs of
03:26:45 2 copying from Quake made any difference?

03:26:47 3 MR. REINES: For this, that it's obvious and the
03:26:51 4 heading is of citation of prior art.

03:26:54 5 THE COURT: Well, and I'm sorry, Mr. Reines,

03:27:04 6 right. So that has nothing to do with credibility. That

03:27:07 7 has to do with, I think, where Mr. Powers started that

03:27:16 8 somehow or another copying language in a provisional

03:27:19 9 application is relevant to whether the claims are obvious or

03:27:25 10 not, and you know, doesn't really seem to be that they are.

03:27:31 11 That doesn't mean -- and maybe Mr. Walter has gotten you

03:27:35 12 something on this, but that doesn't necessarily mean that

03:27:40 13 taking some other patent application or taking some other

03:27:44 14 thing and copying 16 pages of it and changing words here or

03:27:51 15 there, you know, that's an honest or dishonest thing.

03:27:56 16 That's a different issue.

03:27:57 17 MR. REINES: And what I'm saying is in terms of
03:27:59 18 rehabilitation, it seems to me to be a straight-forward
03:28:03 19 thing. If the slur is made, aren't you bad because you
03:28:06 20 copied this common subject matter, which is what we're
03:28:10 21 talking about. That to say: Wasn't that presented to the
03:28:14 22 Patent Office to consider Quake? And they didn't find that
03:28:17 23 there was anything wrong. There was no --

03:28:19 24 THE COURT: Yeah. So you're really right to the
03:28:22 25 -- here's the --

03:28:24 1 MR. REINES: That doesn't make sense. I don't
03:28:25 2 have anything to add. I mean, basically the point is if the
03:28:30 3 Patent Office considered it, considered the argument and was
03:28:31 4 happy issuing the patent for happily ever after, that is
03:28:35 5 legitimate rehabilitation to a reasonable factfinder of the
03:28:39 6 slur, that: Did he just steal the invention from Quake by
03:28:43 7 copying? That's my belief.

03:28:44 8 You know, if you don't share that, I respect you
03:28:46 9 so much. That's that. You know, it's just: Would that be
03:28:49 10 rehabilitation? If someone says didn't you copy Quake?
03:28:53 11 Isn't this really Quake's invention, not yours, because you
03:28:55 12 put it in yours? Aren't you a bad guy?

03:28:57 13 And if you can say -- and didn't 10X make those
03:29:00 14 arguments to the Patent Office, and the Patent Office said,
03:29:04 15 No, Professor Ismagilov, you still have a patent because we
03:29:07 16 still think you meet the standards for patentability and no
03:29:10 17 comment about that there's any impropriety.

03:29:13 18 THE COURT: How does that not --

03:29:15 19 MR. REINES: So any way, I don't want to beat it
03:29:18 20 too hard.

03:29:19 21 THE COURT: You know, I guess what it is is the
03:29:24 22 Patent Office, the re-exam, their job is not to assess Dr.
03:29:34 23 Ismagilov's credibility. Their job is to decide whether or
03:29:38 24 not the patent is obvious.

03:29:40 25 Right?

03:29:41 1 MR. REINES: I'm sure they have duties, if they
03:29:44 2 found misconduct, to report it within the Patent Office.
03:29:49 3 So, no, I don't agree with that.

03:29:50 4 And more to the point, on the question of if
03:29:55 5 there's any suggestion that the common subject matter, and
03:29:59 6 they want to give the documents to the jury to cart around
03:30:04 7 for a week, if there's any suggestion --

03:30:05 8 THE COURT: I'm sorry, Mr. Reines, that I keep
03:30:07 9 interrupting.

03:30:08 10 MR. REINES: That's okay.

03:30:08 11 THE COURT: When you say "the common subject
03:30:10 12 matter," you're talking about these 16 pages of -- I'm just
03:30:15 13 not a hundred percent clear what you're talking about.

03:30:18 14 MR. REINES: I'm talking about subject matter.
03:30:19 15 I'm using the words instead of copying because I don't know
03:30:22 16 if they got some of it from some third source or something
03:30:25 17 like that.

03:30:25 18 THE COURT: So when you say common subject
03:30:27 19 matter, you mean the 16 pages that are highlighted in
03:30:30 20 yellow?

03:30:30 21 MR. REINES: Yes, and there's edits within them.
03:30:32 22 I apologize if that was confusing.

03:30:34 23 THE COURT: You don't need to apologize, but I
03:30:36 24 did not fully -- I mean, I didn't understand exactly what
03:30:39 25 you meant.

03:30:39 1 MR. REINES: So on credibility, I think I've
03:30:41 2 made the point the best I could. The fact that the Patent
03:30:44 3 Office nevertheless issued it with the copying addresses the
03:30:48 4 credibility question about whether he stole the invention by
03:30:51 5 copying, which is the inference that Your Honor thought
03:30:54 6 might be reasonable.

03:30:55 7 THE COURT: Well, no, actually more to me is
03:31:02 8 just credibility. In other words --

03:31:10 9 MR. REINES: You don't think a factfinder would
03:31:12 10 be more likely to find him credible if they found that that
03:31:15 11 allegation was brought to the same Patent Office that
03:31:19 12 initially issued the patent, and said, What you did is fine,
03:31:21 13 when the suggestion is that putting something in in the
03:31:24 14 first place is improper?

03:31:25 15 THE COURT: And so --

03:31:27 16 MR. REINES: I don't --

03:31:28 17 THE COURT: Is that what they actually said?
03:31:32 18 There's a sentence saying --

03:31:33 19 MR. REINES: No.

03:31:34 20 THE COURT: -- we know that you copied 16 pages,
03:31:36 21 and that's fine.

03:31:37 22 MR. REINES: No, they did not.

03:31:39 23 THE COURT: What did they say?

03:31:40 24 MR. REINES: They just did just like Your Honor
03:31:43 25 said in the other portion of the analysis, which we haven't

03:31:45 1 discussed yet, which is this indirect method of establishing
03:31:48 2 obviousness, and appropriate. And is it persuasive and
03:31:52 3 that --

03:31:53 4 THE COURT: And in the end, they said this is
03:31:56 5 not obvious, so the patent has, you know, lived long?

03:32:01 6 MR. REINES: They said what the PTAB said. They
03:32:04 7 said what the re-exam unit said, and they said what the
03:32:06 8 original Patent Office said. Quake is not invalidating.

03:32:09 9 THE COURT: Okay.

03:32:10 10 MR. REINES: And we should absolutely be able to
03:32:12 11 present the re-exam to explain that part of the story
03:32:14 12 because inevitably the argument is going to be made in some
03:32:18 13 form or another of this commonality, whether it's through
03:32:21 14 jury books or direct attack on the credibility of someone.
03:32:24 15 And I think that if, in fact, the credibility, on the
03:32:31 16 credibility question that this was whether there was
03:32:33 17 impropriety in the patent prosecution, then it wasn't
03:32:36 18 irrelevant to have legal people come in and say, Is this,
03:32:39 19 you know -- then we would have wanted to have the ability
03:32:42 20 to -- I mean, we cross-examined their expert and
03:32:45 21 demonstrated it was appropriate, or used the treatises.

03:32:48 22 Are we really going to then debate in front of
03:32:50 23 the jury with the treatise, show them to their technical
03:32:53 24 expert or whatever and say, Isn't it appropriate to do that
03:32:56 25 and get into a mini-debate as to whether they're

03:32:59 1 non-inequitable conduct argument is valid or not?

03:30:06 2 It is a slur. So the -- it's a slur to imply

03:30:39 3 that it's -- that he was violating the Patent Office rules.

03:30:43 4 THE COURT: I don't think you have to go to, you

03:30:51 5 know -- I don't think the cross-examination, I don't know if

03:30:56 6 Mr. Powers said exactly what he had in mind, but I take it

03:31:00 7 the first question is, you know, Dr. Ismagilov, did you

03:31:06 8 write this provisional application? Did you copy sixteen

03:31:10 9 pages from Quake into it? I presume his answer is I changed

03:31:16 10 a few words, but since it was saying the same thing, yes.

03:31:26 11 And I'm not sure what the third question is.

03:31:33 12 MR. REINES: So I think on that issue, it's

03:31:36 13 much -- it's not so simple because there is lawyers involved

03:31:39 14 and there is patent prosecution involved, and I don't think

03:31:42 15 it just begins and ends with him just saying yes, I did it.

03:31:46 16 THE COURT: And maybe he won't, maybe he'll

03:31:48 17 say -- I mean that's, you know, without having been deposed

03:31:54 18 on the subject, maybe you know what he'll say, but

03:31:57 19 Mr. Powers doesn't and I don't. Right?

03:31:59 20 MR. REINES: Right. So it's a complete

03:32:05 21 collateral matter that's a slur that would warrant bringing

03:32:09 22 in evidence that's not relevant to the main questions, and

03:32:12 23 keeping out the re-exam is unfair in view of that. That's

03:32:18 24 the persuasion that I have.

03:32:22 25 THE COURT: So I understand what you're saying

03:32:24 1 there. What else would you like to say on this subject?

03:32:27 2 MR. REINES: I want to be concise. On the
03:32:28 3 merits of the obviousness issue, Mr. Powers' syllogism is I
03:32:36 4 think not a correct way that anyone would ever attempt to
03:32:39 5 show obviousness. It's got all kinds of false assumptions
03:32:43 6 in it which is that just because there is some text that
03:32:47 7 common that means that concepts are being taken from one
03:32:50 8 place to the other.

03:32:51 9 Like I said, three different times the Patent
03:32:54 10 Office found that not to be the case in the face of direct
03:32:57 11 argument on that point. So it's an indirect and collateral
03:33:00 12 way, and what's really intended is what Your Honor said is
03:33:02 13 to have somehow have false revision or quantification of
03:33:06 14 fifty percent or something like that, which we talked about
03:33:09 15 in another context how that could be so false. Or to just
03:33:13 16 slur, I mean, this is hard and unfair prejudice. We know
03:33:18 17 what he wants to do, he wants to make them look dirty on
03:33:22 18 something where no one has ever found it wrong, there is no
03:33:25 19 rule violated, he didn't have inequitable conduct, the
03:33:29 20 Patent Office has taken that argument and rejected it which
03:33:33 21 would go to immateriality. If they wanted to imply there
03:33:37 22 was significant wrongdoing, you would have to say it doesn't
03:33:41 23 matter, the Patent Office has looked at it.

03:33:43 24 THE COURT: Do the scientific experts that you
03:33:45 25 have on either side, Mr. Powers said something and I forgot

03:33:50 1 exactly what it was, maybe I misunderstood it, did either of
03:33:55 2 them ever comment on whether -- on the sixteen pages?

03:34:09 3 MR. REINES: Yes.

03:34:09 4 THE COURT: And what did they say?

03:34:11 5 MR. REINES: I don't know that I could do a full
03:34:14 6 summation that I would be comfortable with. Do you know,
03:34:16 7 Mr. Walter.

03:34:18 8 MR. WALTER: Very briefly. Mr. Wang points out
03:34:21 9 that it was copied.

03:34:21 10 THE COURT: Mr. Wang is?

03:34:22 11 MR. WALTER: Mr. Wang is their invalidity
03:34:25 12 expert.

03:34:25 13 MR. POWERS: Dr. Chang.

03:34:28 14 MR. WALTER: Dr. Chang.

03:34:29 15 THE COURT: You always call people by their last
03:34:32 16 name. Dr. Chang, yes.

03:34:33 17 MR. WALTER: It is a mistake we have been making
03:34:35 18 internally within our team.

03:34:38 19 THE COURT: That's all right. Let's not do that
03:34:40 20 next week.

03:34:41 21 MR. WALTER: Right. He says it's material to
03:34:42 22 the claims and our expert responds and said no, actually
03:34:47 23 this is fact background.

03:34:51 24 THE COURT: In terms of, in other words, for
03:34:54 25 lack of a better word, whether there is scientific norms

03:34:58 1 about what you can do with somebody else's work as opposed
03:35:02 2 to, you know, the merits kind of argument.

03:35:04 3 MR. WALTER: I don't think there is any
03:35:06 4 testimony. I think there is deposition testimony from
03:35:08 5 Dr. Chang that --

03:35:10 6 MR. REINES: They may try to work around the
03:35:13 7 deposition testimony, but he didn't say that they did
03:35:16 8 anything wrong.

03:35:17 9 THE COURT: Okay.

03:35:17 10 MR. REINES: In prosecution, in pursuing the
03:35:20 11 patent in prosecution.

03:35:21 12 THE COURT: Okay. All right.

03:35:27 13 MR. REINES: All right.

03:35:28 14 THE COURT: So what else do you have to say?

03:35:30 15 MR. REINES: Nothing on this. And then on
03:35:33 16 Saxston, you probably will be more relieved to know since
03:35:36 17 Mr. Powers did have an opportunity to process that, we're
03:35:38 18 going to work together and see if we can narrow or eliminate
03:35:42 19 that issue without your involvement.

03:35:44 20 THE COURT: That's ideal.

03:35:46 21 MR. REINES: I figured that might be.

03:35:47 22 THE COURT: I guess ideal would be to bring it
03:35:49 23 to a conclusion.

03:35:50 24 MR. REINES: We hope to.

03:35:51 25 THE COURT: That is a good start.

03:35:59 1 MR. REINES: I guess the only other thing that I
03:36:01 2 didn't fully hit and again I try to be concise is the jury
03:36:06 3 notebook issue.

03:36:07 4 THE COURT: That's what I was looking at my list
03:36:09 5 here. So I think I did actually rule on this. And I don't
03:36:23 6 know whether this is a sticking point, but for the juror
03:36:25 7 notebooks, yes, Quake ought to be in it. If the arguments
03:36:30 8 is they want to put the provisional patent application in
03:36:33 9 it, no, I don't think that should be in it. Does that take
03:36:37 10 care of the notebooks issue?

03:36:39 11 MR. REINES: I mean, we would still maintain the
03:36:41 12 objection, I mean, for what it's worth, but that -- I don't
03:36:46 13 know what's going to be permitted, but what's going to be
03:36:51 14 suggested, we have quasi technical people on the jury, to
03:36:55 15 have them go through the comparison exercise.

03:36:57 16 THE COURT: Wait a second. So in the notebooks,
03:37:00 17 what is the comparison exercise? They have Quake and they
03:37:05 18 have your patent.

03:37:06 19 MR. REINES: Right, there is commonality. If
03:37:08 20 the allegation is being made that there is copying and it's
03:37:11 21 pernicious, it overemphasizes --

03:37:15 22 THE COURT: I thought this was limited to
03:37:16 23 provisional application.

03:37:18 24 MR. REINES: No, the actual patent has some
03:37:21 25 common subject matter, it's not the same degree.

03:37:24 1 THE COURT: So it's one thing for me to possibly
03:37:33 2 exclude things that I consider to be excludable as either
03:37:41 3 irrelevant or as so little probative value that the
03:37:47 4 prejudicial value and the waste of time value is
03:37:50 5 sufficiently high, which is what I would be doing in terms
03:37:55 6 of the provisional application. Quake is their lead for
03:37:59 7 better or for worse prior art reference; right?

03:38:03 8 MR. REINES: It is the centerpiece of their
03:38:05 9 prior art which is why the re-examine is so important.

03:38:10 10 THE COURT: So what I said when we talked about
03:38:12 11 this before, and I think this is exactly what I'm saying
03:38:15 12 now, is if you want to put a notebook in front of them with
03:38:19 13 your patents, they have got counterclaims; right?

03:38:24 14 MR. POWERS: Yes, Your Honor.

03:38:59 23 MR. REINES: All right. So on the jury notebook
03:39:01 24 question, the argument that we're making, let me be clear
03:39:05 25 about this, is that the norm is not to have prior art, but

03:39:09 1 let's just say that's a neutral thing, in the facts of this
03:39:12 2 case where there is inflammatory arguments that are going to
03:39:16 3 be made or want to be made or hinted at or implicit or
03:39:20 4 whatever it is, having the jurors walk around with a
03:39:23 5 notebook with the two things next to them is not wise
03:39:29 6 because it exacerbates a problem area.

03:39:33 7 That's our request on the jury notebook. And at
03:39:34 8 a minimum because the original argument that the court --
03:39:37 9 the court didn't address the argument about copying when it
03:39:41 10 kept out the ex parte re-exam in the order the other day,
03:39:45 11 what it focused on is we believe the fictions. We believe
03:39:48 12 the combination is different from what is the Patent Office,
03:39:51 13 we didn't get to reply so we didn't get to make a point.

03:39:55 14 THE COURT: I'm sorry about that. I looked at
03:39:57 15 the docket. Did I tell you --

03:40:01 16 MR. REINES: It was oral, I think.

03:40:02 17 THE COURT: No, I understand there wasn't a
03:40:05 18 written order. Oral orders unfortunately count. Did I tell
03:40:09 19 you that you had within a certain time to respond?

03:40:13 20 MR. REINES: Yes.

03:40:13 21 THE COURT: What time did I tell you?

03:40:15 22 MR. REINES: It was the end of the day Tuesday.

03:40:17 23 THE COURT: So I ordered slightly before the end
03:40:21 24 of the day Tuesday?

03:40:22 25 MR. REINES: I talked to Mr. Farnan and I said

03:40:24 1 what's the wisdom of asking for reconsideration.

03:40:27 2 THE COURT: I'm sorry, that's part of --

03:40:29 3 MR. REINES: That's okay.

03:40:30 4 THE COURT: Well, you know, partly because --

03:40:48 5 because you were writing letters, right.

03:40:51 6 MR. REINES: It was letter format.

03:40:52 7 THE COURT: So normally when I have letters, I

03:40:55 8 only have opening and answering, and so I thought it was

03:40:58 9 through, that's the reason I did it, if I had -- and I'm

03:41:02 10 sure I said exactly what you said, which was yeah, you can

03:41:06 11 reply, even though -- well, like I said, I'm sorry about

03:41:10 12 that.

03:41:12 13 MR. REINES: I wasn't gratuitously raising that,

03:41:16 14 the point I was going to make is since the grounding of the

03:41:18 15 decision and the argument that seems to have won the day is

03:41:22 16 they actually have an different combination from the ex

03:41:25 17 parte versus what they're arguing at trial, I would at a

03:41:29 18 minimum, the book should have all the kind of other

03:41:32 19 references that were supposedly crucial in the book, too, so

03:41:36 20 it's not walking around with Quake and the patents.

03:41:38 21 And I guess if the Court is comfortable, we

03:41:42 22 don't need to do this at all, that would resolve it. We're

03:41:45 23 not insisting on the patents being given to the jury. Maybe

03:41:48 24 that's the best solution of all.

03:41:50 25 THE COURT: That's always a possible solution.

03:41:52 1 MR. REINES: We would request that. We would
03:41:56 2 request that. It avoids a touchy issue here.

03:41:59 3 THE COURT: Okay. Usually it's the parties who
03:42:02 4 want to give a notebook to the jury. You know, I think it's
03:42:06 5 a helpful thing, but I never tell people to do a notebook
03:42:11 6 unless they want to do a notebook.

03:42:12 7 MR. REINES: So we're withdrawing that.

03:42:14 8 THE COURT: So if you want to -- I don't know,
03:42:16 9 is there anything to give them now, my claim construction
03:42:19 10 order, or do you want to just forego --

03:42:23 11 MR. REINES: The claim construction order can go
03:42:24 12 with the jury instructions.

03:42:26 13 THE COURT: Yes. Actually what I prefer on that
03:42:29 14 is just have a separate, you know, whoever, I guess that
03:42:35 15 would be Mr. Reines, would you have your expert say, you
03:42:39 16 know, here is Joint Exhibit 1, the Judge's claim
03:42:45 17 construction order, did you consider this, and then it will
03:42:48 18 be admitted or -- and I will -- and the jury will get it.
03:42:53 19 But you know, particularly, you know, reading claim
03:42:59 20 construction orders and jury instructions is just death.

03:43:03 21 MR. REINES: I meant give it with them. I just
03:43:05 22 meant as a practical matter, just --

03:43:08 23 THE COURT: I can give it as a package when we
03:43:12 24 get there.

03:43:12 25 MR. REINES: And so the relief that we would

03:43:14 1 request at a minimum is exclusion of the provisional which
03:43:18 2 is a side show. Second is no insinuation or implication
03:43:24 3 that it's wrongdoing. They don't have an allegation that it
03:43:27 4 is. And it gets into again a collateral matter. And it
03:43:32 5 would justify a hundred percent -- well, I have already
03:43:36 6 argued the ex parte coming in and to keep that out. That's
03:43:40 7 it. I would keep it out in general the argument of copying.

03:43:44 8 The real answer is to let this re-exam in and
03:43:48 9 let them argue that copying shows obviousness which is what
03:43:52 10 they want to do. If both things are in there, it's fair
03:43:55 11 balanced thing. It's no more complicated to consider the ex
03:43:57 12 parte re-exam concept, they went back, they explained this
03:44:00 13 point, the patent found still nonobvious. It's no more
03:44:04 14 complicated than that with the ninety things that we're
03:44:07 15 doing next week anyway.

03:44:09 16 THE COURT: Sometimes you have heard the phrase
03:44:11 17 the camel, the straw that breaks the camel's back.

03:44:15 18 MR. REINES: All right. Thank you, Your Honor.

03:44:21 19 MR. POWERS: One quick point about the re-exam.
03:44:31 20 The reason for Your Honor's prior ruling remains primacy
03:44:37 21 here which is the confusion that they want to sew is to say
03:44:40 22 that the Patent Office blessed this in light of the
03:44:45 23 allegations of copying. But what the Patent Office actually
03:44:49 24 ruled on was a different combination, so it did not rule on
03:44:52 25 the combination that the jury is going to hear. So that is

03:44:56 1 intensely confusing and prejudicial to us, so that's the
03:45:00 2 reason I think Your Honor ruled previously and that reason
03:45:03 3 applies with greater force here when they're trying to make
03:45:05 4 the argument that the Patent Office blessed it.

03:47:37 5 The second point is that they keep saying that
03:47:44 6 the Patent Office blessed this over Quake. It's not a
03:47:48 7 question of Quake. It's a question of Quake plus X or Quake
03:47:52 8 plus Y that's. The obviousness combination.

03:47:54 9 The Patent Office ruled on that Quake plus X,
03:47:57 10 and that's not at issue in front of this jury. Quake plus Y
03:48:00 11 is, and Quake plus Z, and Quake plus A. And that
03:48:04 12 combination is not ruled on in the re-exam.

03:48:07 13 Second, I did not hear any real rebuttal as to
03:48:13 14 how this doesn't bear on his credibility. He did something
03:48:17 15 which on its face makes it look like he didn't invent what
03:48:22 16 he claimed to invent. That goes to his credibility we get
03:48:25 17 to. We should be able to test that with him in front of the
03:48:28 18 jury.

03:48:28 19 And I think it's telling that Mr. Reines, who
03:48:34 20 does know what he'll say, made no proffer about it. He
03:48:37 21 didn't say, Well, he's going to put on an explanation. Here
03:48:37 22 it is.

03:48:42 23 No, he didn't say that. So we know that the
03:48:45 24 answer is it's not something that looks good.

03:48:48 25 And that bears on his credibility specifically.

03:48:52 1 Not just generally, but specifically on the what he
03:48:56 2 invented, and that goes to the heart of any
03:49:00 3 cross-examination of the inventor.

03:49:05 4 With regard to the experts, I think that raises
03:49:10 5 another point of relevance because it goes to the
03:49:13 6 credibility of their expert. Mr. Reines correctly
03:49:18 7 summarized Dr. Chang's position which says, obviously, this
03:49:22 8 shows the significance of Quake, that he would copy so much
03:49:25 9 of it into his own application. And then he goes on to
03:49:29 10 talk about the substance.

03:49:29 11 Their expert's response is, Oh, this is just an
03:49:32 12 in general background. And that's how Mr. Reines summarized
03:49:37 13 it, and that's generally accurate.

03:49:38 14 Well, that goes directly to that witness'
03:49:41 15 credibility because there is no argument that those 16 pages
03:49:46 16 are other than in the background, portions of a preferred
03:49:49 17 embodiment of my invention, and then two pages of
03:49:53 18 description. Not a general background of the prior art. So
03:49:56 19 now we have another witness whose credibility is directly
03:50:00 20 implicated by all of this.

03:50:04 21 Finally, the argument that the provisional
03:50:06 22 should be kept out is absolutely inconsistent with their
03:50:11 23 positions in the case. Their position in the case is that
03:50:14 24 that patent is entitled to that priority date. If that's
03:50:19 25 provisional, and provisional is the basis for that. So they

03:50:23 1 have to prove that, and that's the provisional that has to
03:50:26 2 be in evidence for that.

03:50:28 3 And we should be allowed to test that assertion
03:50:30 4 by them. That, again, goes to the credibility of their
03:50:34 5 expert who took that position. It goes to Bio-Rad's
03:50:38 6 credibility because they took that position in an
03:50:39 7 interrogatory answer, and that's binding.

03:50:42 8 And they can't now run from all of that.

03:50:45 9 Obviously, fundamentally it goes to Ismagilov's credibility.
03:50:50 10 But putting all of that aside, the sort of bootstrap
03:50:54 11 argument that they're allowed to rely on the provisional up
03:50:58 12 until trial, which causes us to make decisions to drop prior
03:51:01 13 art references that otherwise we would very much like to
03:51:04 14 have used, because if they are relying on it, as they said
03:51:07 15 they did, those references would not be prior art. If
03:51:10 16 they're not relying on it, those references would be prior
03:51:13 17 art.

03:51:13 18 So now we are severely prejudiced by not being
03:51:16 19 able to rely on prior art references that clearly would be
03:51:19 20 prior art that have very different implications and are very
03:51:23 21 strong. And they should not be allowed to have it both
03:51:27 22 ways. They took the position against prior art that they
03:51:33 23 are entitled to provisional priority date. They're stuck
03:51:35 24 with that.

03:51:36 25 THE COURT: So Mr. Powers, I ask you this

03:51:38 1 question. I don't know whether -- it's kind of out of the
03:51:42 2 blue, so you might not know the answer. But in the Pretrial
03:51:48 3 Order, does it say an issue for trial is what the priority
03:51:51 4 date of the patents is?

03:51:54 5 MR. POWERS: Don't know the answer.

03:51:56 6 THE COURT: Does somebody?

03:51:56 7 MR. POWERS: I suspect there is something like
03:51:58 8 that, but I don't know the answer. We'll find out. I
03:52:02 9 haven't memorized it.

03:52:03 10 MR. REINES: Your Honor, I don't believe that's
03:52:05 11 in there. But on this question, if they thought the
03:52:07 12 provisional was so crucial to bring in, they could have kept
03:52:10 13 the prior, and whether it was adequate --

03:52:13 14 MR. POWERS: We don't -- the point is we didn't
03:52:16 15 question whether it was adequate to support it. On that
03:52:19 16 issue, we thought they had bettered that argument. So given
03:52:23 17 the fact that they took that position, we relied on that
03:52:26 18 position and dropped the prior art reference. So it's not
03:52:28 19 like we should be faulted for not preserving argument that
03:52:33 20 we didn't think was viable.

03:52:34 21 THE COURT: No. No. So, no. That's the point.
03:52:37 22 I know everybody in the room knows this is we narrow down
03:52:41 23 the issues. You mostly narrow down the issues as we get to
03:52:44 24 trial. And so I wouldn't normally, and this never comes up,
03:52:55 25 but if the plaintiff said, I'd like to introduce the

03:52:59 1 provisional application, because even though the priority
03:53:03 2 date is irrelevant to the question of any prior art being
03:53:07 3 prior art, and it's irrelevant to the question of whether or
03:53:13 4 not the asserted claims relate back to -- you know, there's
03:53:18 5 no disputed issue about this, I'd like to introduce it any
03:53:22 6 way. You know, my inclination would be it's irrelevant.
03:53:27 7 It's not an issue in the case. The jury is going to get a
03:53:30 8 thousand exhibits in a week anyhow. Why are we giving them
03:53:33 9 exhibits about irrelevant things?

03:53:36 10 And so I think I understand what you're saying,
03:53:41 11 Mr. Powers, that you'd really like it in the case. And if
03:53:48 12 you had to assert the prior art that is accurate to do so,
03:53:52 13 you would do so. But I don't know, maybe expecting a
03:53:56 14 different ruling from me or whatever, you chose instead to
03:54:01 15 not argue about the priority date.

03:54:06 16 And so to me, the plaintiff needs to introduce
03:54:12 17 that, or they can't have a priority date that's not in
03:54:15 18 dispute. I reject that.

03:54:21 19 MR. POWERS: But it would have been in dispute.
03:54:24 20 My point is it's prejudicial to us.

03:54:25 21 THE COURT: We can't try the hypothetical case.
03:54:28 22 We have to try the actual case.

03:54:29 23 MR. POWERS: I'm not talking about the trial.
03:54:31 24 I'm talking about the consequences of taking a binding
03:54:34 25 position and causing reliance on that, and then trying now

03:54:39 1 to avoid the consequences of that decision.

03:54:42 2 THE COURT: But --

03:54:43 3 MR. POWERS: That is what I am talking about.

03:54:45 4 THE COURT: But they're not actually -- I think

03:54:48 5 their binding position is this is the priority date.

03:54:50 6 They're not backing off of that. This is why we have the

03:54:53 7 priority date. They're not backing off of that. Their

03:54:58 8 position hasn't changed.

03:54:59 9 MR. POWERS: Their position -- well, if they

03:55:01 10 don't introduce it the provisional, the provisional has to

03:55:04 11 change.

03:55:05 12 THE COURT: Well, I think it --

03:55:07 13 MR. POWERS: Well, how is that?

03:55:09 14 THE COURT: Well, it's not a disputed issue at

03:55:12 15 trial. It's too late to make that a disputed issue. It's

03:55:17 16 agreed as to what the priority date is.

03:55:20 17 MR. POWERS: Oh, it's not agreed. So in answer

03:55:23 18 to Your Honor's question, Page 256, the Pretrial Order issue

03:55:26 19 number three was priority date. So it's in the Pretrial

03:55:30 20 Order. But --

03:55:31 21 THE COURT: But when you say it's not agreed,

03:55:33 22 neither side has experts that are going to call and argue

03:55:37 23 about, you know, whether or not the description in the

03:55:43 24 provisional supports a claim it essentially issues.

03:55:46 25 MR. POWERS: So we should be allowed. I may not

03:55:52 1 be making myself clear, or you may not be agreeing.

03:55:55 2 THE COURT: I'm not sure which.

03:55:56 3 MR. POWERS: But let me try again. I don't
03:55:58 4 disagree with you that where we are now is where we are
03:56:02 5 based on what's happened until now. My point is a prejudice
03:56:06 6 point which ought to prevent them from changing their
03:56:09 7 position. Their position -- you say their position hasn't
03:56:13 8 changed. It has.

03:56:14 9 THE COURT: Okay. How?

03:56:15 10 MR. POWERS: They cannot possibly rely on that
03:56:17 11 priority date for the provisional without putting it into
03:56:21 12 evidence. That is their position. They intend to -- they
03:56:24 13 have taken that position and --

03:56:27 14 THE COURT: See, that's where I disagree. I
03:56:29 15 think their position is the priority date is whatever it is.
03:56:33 16 They didn't in these interrogatories or admissions say, and
03:56:38 17 we admit that this will be Exhibit Number 1 at the trial.

03:56:43 18 MR. POWERS: They took the position that the
03:56:45 19 priority date was May 2002 based explicitly on the
03:56:49 20 provision.

03:56:49 21 THE COURT: Right. But that is not the same
03:56:51 22 thing as saying, and therefore, we agree that no matter
03:56:53 23 what, and that will be an exhibit at trial.

03:56:55 24 MR. POWERS: They didn't say that. But my point
03:56:59 25 is a prejudice point that they should not now -- because the

03:57:04 1 normal -- so if they had taken that position, and we had
03:57:09 2 used the prior art, they would have to prove it. And so we
03:57:14 3 ought to be allowed to use the other prior art that now
03:57:16 4 makes that a real issue because we compromised on our
03:57:20 5 position that that was their position. And either they
03:57:24 6 ought to be forced to put in the provisional and prove it,
03:57:26 7 and we can say this --

03:57:29 8 THE COURT: No, but see that's the thing,
03:57:31 9 Mr. Powers, is they don't have to prove it because it's not
03:57:36 10 an issue in the trial.

03:57:39 11 MR. POWERS: And the only reason it's not an
03:57:40 12 issue in the trial is because we reasonably relied on their
03:57:44 13 position, and now they're changing that position.

03:57:46 14 THE COURT: Okay. Well, I don't think we're
03:57:49 15 making any progress here in terms of understanding each
03:57:52 16 other, but I'm quite sure that I'm not going to require a
03:58:00 17 provisional application to be put into evidence for what is
03:58:05 18 at this point an undisputed priority date. And what's more
03:58:12 19 is that is essentially irrelevant to the prior art that
03:58:17 20 you're actually going to introduce.

03:58:20 21 MR. POWERS: It's not at all irrelevant. It's
03:58:22 22 relevant to Quake which is a primary reference. It shows
03:58:26 23 the supports of Quake.

03:58:27 24 THE COURT: All right. We've spoken enough on
03:58:30 25 this. All right.

03:58:31 1 So what do you have to say about the re-exam
03:58:36 2 certificate where apparently I issued an Order without
03:58:39 3 waiting for their reply. I guess, you actually have already
03:58:43 4 addressed that.

03:58:44 5 MR. POWERS: I've addressed that, and I think
03:58:46 6 that they've said everything that they've said they would
03:58:48 7 have said in reply at the original argument. They made all
03:58:52 8 their original arguments, so I think that issue should
03:58:55 9 remain the same.

03:58:56 10 THE COURT: Okay.

03:58:58 11 MR. REINES: Your Honor, just --

03:58:59 12 THE COURT: Well, hold on. Are you done?

03:59:01 13 MR. POWERS: I'm done on the re-exam issue.

03:59:07 14 THE COURT: Yeah. What other issue is left?

03:59:09 15 MR. POWERS: So there's a couple of quick minor
03:59:11 16 ones. You will recall at the last hearing --

03:59:15 17 THE COURT: Well, actually before you go on to
03:59:17 18 the new stuff, which I think is what you're doing --

03:59:20 19 MR. POWERS: Yes.

03:59:20 20 THE COURT: -- Mr. Reines wants to say something
03:59:22 21 about the old stuff. So why don't we finish the old stuff
03:59:25 22 before going on to the new stuff.

03:59:27 23 MR. REINES: Thank you, Your Honor. There's two
03:59:29 24 meritless assertions that I want to address. One is that
03:59:33 25 the distinction between the re-exam and what's going to be

03:59:36 1 litigated here is the combination. Clearly, the issue, sole
03:59:41 2 issue of the re-exam is to make the point about what Quake
03:59:44 3 teaches because the argument is what Quake teaches.

03:59:47 4 What we would have -- what we had written up for
03:59:49 5 the reply is if you look at the two different references,
03:59:53 6 they both just teach PCR conditions. The figure is actually
03:59:56 7 identical to the two. We never got an opportunity to make
04:00:00 8 that point.

04:00:01 9 It's just a --

04:00:02 10 THE COURT: I'm sorry. Because you're going
04:00:05 11 quicker than I can follow you.

04:00:07 12 MR. REINES: Sure.

04:00:07 13 THE COURT: What you're saying is the secondary
04:00:09 14 references, X and Y, you're holding them up to show they're
04:00:13 15 the same?

04:00:14 16 MR. REINES: Yes --

04:00:14 17 THE COURT: Okay.

04:00:15 18 MR. REINES: -- for all intents and purposes.

04:00:17 19 On top of that, the issue for which, under American Hoist we
04:00:21 20 would rely on the re-exam is that it's what Quake teaches
04:00:24 21 that's the issue. It's not -- it's clear that that's the
04:00:28 22 issue.

04:00:28 23 So the argument to say, Well, they're different
04:00:31 24 because of the secondary reference when the whole point
04:00:34 25 that's being made is the copying. The only point to rely on

04:00:38 1 the re-exam is it's got the copying issue in it. So that's
04:00:41 2 point one which is identical between the two. In other
04:00:44 3 words, the issue that they want to argue about was made to
04:00:46 4 the Patent Office and didn't carry water.

04:00:50 5 The second thing that is meritless that I want
04:00:53 6 to point out is this argument about Thorsen being a
04:00:56 7 reference and just coming attractions for the Court on this
04:01:00 8 point.

04:01:00 9 The reason they dropped Thorsen had nothing to
04:01:02 10 do about this. That's just a baseless point. Thorsen is
04:01:06 11 the one where they -- is Quake's doctoral student, and it's
04:01:11 12 his thesis where they actually tried to do work on using the
04:01:17 13 Quake stuff that was never done for reactions, and it
04:01:20 14 failed. And Thorsen will be definitely explored next week.

04:01:26 15 But more I'm going to just -- there's an
04:01:29 16 assertion that's being made that's not -- doesn't have a
04:01:31 17 basis to it.

04:01:32 18 THE COURT: Okay. All right. Thank you.

04:01:36 19 All right, Mr. Powers. What else do you want to
04:01:39 20 talk about?

04:01:39 21 MR. POWERS: The last time we were before you,
04:01:42 22 you asked both of us pointed questions as to whether the
04:01:45 23 list of will-call witnesses was, in fact, the final final
04:01:49 24 list of will call. Both of us said yes.

04:01:53 25 We were told by counsel for Bio-Rad a few days

04:01:58 1 ago that they're considering calling Dr. Shinoff, but aren't
04:02:05 2 telling us one way or another. I think we should get an
04:02:08 3 answer to that today.

04:02:09 4 The second thing is -- and we asked whether they
04:02:13 5 wanted to make a motion for leave to call him, and they've
04:02:17 6 not made such a motion. And we would object to such a
04:02:20 7 motion. We would object to even the issue being considered
04:02:22 8 and ask Your Honor to say he can't come.

04:02:25 9 The second question is by noon today, we were
04:02:27 10 supposed to have gotten the final list of claims, and it's
04:02:31 11 4:00, and we haven't gotten them. And --

04:02:33 12 THE COURT: All right. Well, let's deal with
04:02:35 13 the second thing first.

04:02:38 14 MR. REINES: There was no -- yeah. There was no
04:02:41 15 known order. Again, this is sort of in the Thorsen
04:02:44 16 category. The statement was that we would get ours out by
04:02:47 17 the end of today, and then you clarified that the invalidity
04:02:52 18 position from 10X should come tomorrow at noon.

04:00:26 19 THE COURT: I remember that.

04:00:27 20 MR. REINES: There won't be anything in the
04:00:29 21 record anywhere that says anything other than that, this is
04:00:31 22 kind of like the Thorsen part.

04:00:33 23 MR. POWERS: I don't think Your Honor said end
04:00:34 24 of day.

04:00:35 25 THE COURT: Didn't I originally say end of the

04:00:39 1 day for them, then end of tomorrow for you, and then
04:00:44 2 somebody with a silver tongue or something talked me into
04:00:48 3 like gee, that's kind of late, and I said yeah, okay, how
04:00:52 4 about noon on Friday. I think that's the way it went.

04:00:55 5 MR. POWERS: The switch was their's was going to
04:00:58 6 be later and you moved that up to Thursday and moved ours to
04:01:02 7 Friday as well. I just want a definite time when we're
04:01:05 8 going to get it.

04:01:06 9 THE COURT: When was the definite time?

04:01:08 10 MR. REINES: The end of the day today. Five
04:01:10 11 o'clock.

04:01:11 12 THE COURT: Thank you, Mr. Reines.

04:01:12 13 MR. REINES: No problem.

04:01:13 14 THE COURT: You have gave us the certainty I'm
04:01:15 15 looking for.

04:01:19 16 All right. So there was also a question which I
04:01:21 17 guess I had put off by this reckoning tomorrow of
04:01:25 18 indefiniteness. Is that still up in the air?

04:01:27 19 MR. POWERS: We'll provide that tomorrow.

04:01:29 20 MR. REINES: So that may entail from our
04:01:32 21 perspective, we'll see it, and then I assume we'll submit a
04:01:37 22 letter to the Court whether they think it's appropriate for
04:01:41 23 the jury to see it after we see it.

04:01:43 24 THE COURT: Sure. Go ahead. Submit it. What
04:01:45 25 about Dr. Shinoff? First off, you probably know, is it

04:01:52 1 Dr. Shinoff or Shinoff?

04:01:54 2 MR. REINES: Shinoff, like the shin in your leg.

04:01:57 3 THE COURT: Thank you.

04:01:58 4 MR. REINES: So the situation with that first of
04:02:00 5 all, I have never known to go from a may to a will is an
04:02:05 6 order thing.

04:02:05 7 THE COURT: Do you know what you're doing with
04:02:07 8 him?

04:02:08 9 MR. REINES: Yes. And that is it turns
04:02:13 10 logically on what happens with Daubert that came up. I
04:02:17 11 think we need to see the Daubert before we can make the
04:02:20 12 decision. We told them it's likely we are going to call
04:02:23 13 him. It's not a will, because I don't want to give him a
04:02:27 14 false will. It depends what's happens.

04:02:29 15 When we get the ruling, we'll look at it, we'll
04:02:32 16 let them know in a timely way. I expect to cooperate on
04:02:35 17 witnesses. Everything else is not debated, and we told them
04:02:39 18 we think we should plan on him coming forward, but it really
04:02:43 19 turns on Daubert because he's so bound up with that.

04:02:48 20 THE COURT: So basically what you're saying is
04:02:53 21 if the Daubert motion is denied, then you're expecting you
04:03:00 22 will call him. If it's granted, you're expecting you won't
04:03:04 23 call him.

04:03:04 24 MR. REINES: I would be lying if I told you that
04:03:06 25 we made the final conclusion on that, to be honest. It's

04:03:11 1 obviously a difficult decision and it would involve client
04:03:16 2 involvement since he's the client, A. And B, if it got
04:03:20 3 stricken, it would require further discussion. Plus there
04:03:22 4 is the two-day notice and we'll comply with the two-day
04:03:27 5 notice. So you know, they just took his deposition, and I'm
04:03:31 6 not sure what the issue is.

04:03:32 7 MR. POWERS: Can we get a final answer one way
04:03:35 8 or the other at the close of business tomorrow?

04:03:37 9 THE COURT: I think I don't know when I'm going
04:03:40 10 to get out whatever it is I'm getting out. You know, it
04:03:52 11 strikes me that you kind of got an answer which is
04:03:58 12 reasonably likely, but reasonably likely if you lose the
04:04:06 13 motion, probably very likely if you lose the motion I guess.
04:04:10 14 But it seems like something less than certainty. So
04:04:15 15 Mr. Reines, after you get the motion, when are you going to
04:04:22 16 decide?

04:04:22 17 MR. REINES: We'll meet obviously with the
04:04:24 18 client as promptly and they should be able, it depends what
04:04:28 19 time of day or whatever, we will do our very best to get
04:04:31 20 them an answer within -- I mean, depends when it comes, but
04:04:36 21 within a matter of hours, not days. How about that?

04:04:40 22 THE COURT: All right.

04:04:41 23 MR. REINES: I'm not going to delay informing
04:04:44 24 them of the situation, I represent to the court, as soon as
04:04:47 25 we practically can we will let them know and put it as a

04:04:52 1 priority item.

04:04:53 2 THE COURT: All right. Do you have any more to
04:05:01 3 say?

04:05:01 4 MR. POWERS: Not to that. Your Honor, there is
04:05:03 5 two housekeeping matters I want to address.

04:05:04 6 THE COURT: Okay. Housekeeping.

04:05:06 7 MR. POWERS: One is Your Honor made a comment at
04:05:07 8 the last hearing that you would expect the parties to
04:05:11 9 exchange opening slides.

04:05:13 10 THE COURT: I did, or I don't know what I did,
04:05:15 11 but I would.

04:05:16 12 MR. POWERS: And I want to advise the Court that
04:05:18 13 we reached agreement that we will do so with the timing
04:05:22 14 sequence for objections and resolutions, et cetera, with the
04:05:25 15 agreement that neither party will make any substantive
04:05:28 16 changes to the slides upon receiving the others, other than
04:05:31 17 whatever specifically is required to cure an objection.

04:05:34 18 MR. REINES: And we're in agreement. I think we
04:05:36 19 both would want that requirement, so we're in agreement.

04:05:39 20 THE COURT: As long as you're in agreement, it's
04:05:42 21 considered to be so ordered.

04:05:43 22 MR. POWERS: The last housekeeping item deals
04:05:45 23 with the process for admitting exhibits through experts.
04:05:49 24 This is primarily damages experts where there is a bunch of
04:05:53 25 them.

04:05:53 1 THE COURT: Okay.

04:05:53 2 MR. POWERS: And our proposal is to vary from
04:05:59 3 the normal practice of admitting them one by one at each
04:06:03 4 time just because the parties will have met and conferred
04:06:06 5 about the exhibits the night before with the slides, et
04:06:09 6 cetera, and the list of exhibits.

04:06:12 7 THE COURT: So you have agreement as to how you
04:06:17 8 would like to do that?

04:06:19 9 MR. POWERS: We have raised it. I don't think
04:06:20 10 we have an agreement. We don't have a disagreement, we just
04:06:23 11 don't have an agreement.

04:06:24 12 MR. REINES: We haven't heard on this. If it's
04:06:27 13 good for damages and technical, we're comfortable on both.
04:06:31 14 I think it's smart.

04:06:32 15 MR. POWERS: Then we have agreement.

04:06:34 16 THE COURT: Well, it sounds like you have an
04:06:36 17 agreement; right?

04:06:38 18 MR. REINES: Assuming that it applies to all
04:06:40 19 experts, yes.

04:06:41 20 MR. POWERS: Yes.

04:06:41 21 THE COURT: Okay.

04:06:50 22 MR. POWERS: There is one more item on my list
04:06:53 23 that Your Honor may not have time to take up, but I would
04:06:55 24 like to have a process for taking it up. There are exhibits
04:07:01 25 that both sides have been trying to preclear.

04:07:04 1 THE COURT: Okay.

04:07:05 2 MR. POWERS: There are a few disputes that
04:07:07 3 remain, some which I think are going to be relevant to
04:07:12 4 openings. And so we wanted to have a process by which we
04:07:17 5 could do that before Monday morning. And I think it's
04:07:23 6 probably -- we have I think three or four, they have I think
04:07:27 7 three or four. We're prepared to do it now. But I do think
04:07:34 8 it would be better to do it now than Monday morning for
04:07:37 9 opening.

04:07:38 10 THE COURT: No, I understand Monday mornings is
04:07:40 11 not a good time to do it.

04:07:46 12 MR. POWERS: I'll just give you an example as to
04:07:49 13 how easy this will be. There is an e-mail to Dr. Saxonov
04:07:56 14 from Dr. Ismagilov where they're objecting, they think it's
04:08:00 15 hearsay, but it's an e-mail that he received and that he
04:08:04 16 produced, so it's hard to see --

04:08:08 17 THE COURT: Presumably what purpose are you
04:08:10 18 offering it for?

04:08:11 19 MR. POWERS: One of them is a very long list of
04:08:14 20 companies that they have attempted to license his patents to
04:08:18 21 who refused, and it's coming from the University of Chicago,
04:08:23 22 so it's an admission by Chicago, so the idea that this is
04:08:28 23 hearsay I think is silly. It's from one party to another.
04:08:31 24 And it's clearly an admission.

04:08:33 25 THE COURT: When you say party, Dr. Ismagilov,

04:08:36 1 is he a party?

04:08:38 2 MR. POWERS: No, University of Chicago.

04:08:40 3 THE COURT: I know the University of Chicago is.

04:08:42 4 MR. POWERS: It's from the licensing person in

04:08:44 5 Chicago who is also going to be a witness, to Ismagilov who

04:08:50 6 is going to be a witness, there is no set of facts that

04:08:54 7 makes that e-mail not come in. They're trying to keep it

04:08:56 8 out.

04:08:57 9 THE COURT: You're saying the author of the

04:08:59 10 e-mail is going to show up and testify?

04:09:01 11 MR. POWERS: Yes.

04:09:01 12 THE COURT: So presumably --

04:09:03 13 MR. POWERS: And the recipient.

04:09:05 14 THE COURT: So let me ask first the plaintiff.

04:09:20 15 Plaintiffs, do you want to do this right now or is

04:09:26 16 Mr. Powers taking you by surprise here?

04:09:29 17 MR. REINES: No, I think it's a wise idea. I

04:09:32 18 mean, it's an imposition on you, but if you're willing to

04:09:36 19 hang with us, it helps both sides. I'm perfectly willing to

04:09:40 20 do this.

04:09:41 21 THE COURT: I'm wondering whether you would

04:09:44 22 rather to do it tomorrow morning or whether you are

04:09:46 23 organized right now. In that case we can keep on going.

04:09:51 24 MR. REINES: I think we can probably do it now.

04:09:53 25 MR. POWERS: I think it's probably better to do

04:09:55 1 it now.

04:09:55 2 THE COURT: Let's do it now then, at least until
04:09:57 3 I lose enthusiasm.

04:10:03 4 So this particular exhibit, does it have a
04:10:06 5 number?

04:10:07 6 MR. POWERS: It does, Your Honor.

04:10:26 7 THE COURT: I take it Mr. Walters, you're now in
04:10:29 8 charge.

04:10:30 9 MR. WALTERS: I'm in charge. Mr. Lavin, my
04:10:32 10 colleague, is going to be addressing these exhibit issues.

04:10:36 11 THE COURT: Mr. Lavin. Go ahead. I would like
04:10:40 12 to get us on the same page, Mr. Powers, with what you're
04:10:43 13 talking about.

04:10:44 14 MR. POWERS: There is a few of them. The first
04:10:47 15 one, Your Honor, is DTX-689.

04:11:21 16 THE COURT: All right. So Mr. Lavin, what's
04:11:24 17 your objection to this exhibit.

04:11:29 18 MR. LAVIN: Based on the parties' conversation
04:11:32 19 yesterday it was more of we were doing an exchange of
04:11:34 20 exhibits, so I think the ones that Mr. Powers is referring
04:11:37 21 to are 689.

04:11:39 22 THE COURT: 689.

04:11:40 23 MR. LAVIN: 612.

04:11:42 24 THE COURT: Let's do one at a time because all I
04:11:44 25 have is the one.

04:11:47 1 MR. LAVIN: It was a reciprocal exchange. We
04:11:50 2 were considering these exhibits whereas we have our own
04:11:53 3 exhibits that we would like to get in as well.

04:11:54 4 THE COURT: What you're telling me is you don't
04:11:56 5 necessarily object to this. It sounds like what you're
04:12:00 6 telling me is you haven't actually finished, this is
04:12:03 7 important, you want to get it resolved, but you haven't
04:12:06 8 tried to finish resolving it yourself?

04:12:09 9 MR. LAVIN: That's correct. We were only made
04:12:11 10 aware of these exhibits yesterday.

04:12:13 11 MR. POWERS: There has been quite a bit of
04:12:15 12 discussion about this. We're now at an impasse.

04:12:18 13 THE COURT: It sounds like maybe you're not at
04:12:20 14 an impasse based on what Mr. Lavin says. I'm looking at
04:12:26 15 this, I don't think they're going to be maintaining their
04:12:29 16 objection to this.

04:12:30 17 MR. POWERS: They have for quite some time,
04:12:32 18 that's why I wanted to raise it.

04:12:34 19 THE COURT: I appreciate that. Why don't we do
04:12:37 20 this. You said there is a handful of exhibits. You may not
04:12:39 21 have used the word handful, you said there was a bunch of
04:12:42 22 easy ones. Why don't you all -- why don't we recess for
04:12:48 23 today. I will meet you whatever time you want tomorrow.
04:12:54 24 Honestly I will be here all day and can see you on short
04:13:00 25 notice or I can see you -- or I can set time right now which

04:13:07 1 will be 9:00 a.m. tomorrow, if you like.

04:13:11 2 MR. POWERS: My suggestion would be to set it
04:13:13 3 later to give the parties more time hopefully to resolve it
04:13:16 4 if that's going to be possible.

04:13:17 5 THE COURT: Like I said, I'm here all day. What
04:13:22 6 time would you like?

04:13:22 7 MR. POWERS: Why don't we say three o'clock just
04:13:25 8 to give parties time.

04:13:27 9 THE COURT: Are you available then?

04:13:28 10 MR. REINES: Yes, we're available.

04:13:30 11 THE COURT: Three o'clock tomorrow. And what
04:13:33 12 would be helpful is to the extent you don't resolve this
04:13:36 13 between yourselves, and I understand you probably won't
04:13:39 14 resolve everything, is to have basically two sets of
04:13:44 15 exhibits to just hand up of whatever the exhibits are that
04:13:47 16 are in dispute so we can not be shuffling around trying to
04:13:51 17 get to the same page. Okay?

04:13:53 18 MR. POWERS: Yes. Your Honor, one final point.
04:13:56 19 I know that you haven't yet ruled, but I want to be clear
04:13:59 20 that our position is that if the provisional is not
04:14:03 21 admitted, they can't make a claim for priority back to the
04:14:06 22 provisional.

04:14:07 23 THE COURT: Okay.

04:14:08 24 MR. POWERS: Which means they're stuck with the
04:14:10 25 2003 date which then changes all sorts of things. It

04:14:16 1 changes the effective date for purposes of simultaneous
04:14:18 2 invention which is an issue. They can't have it both ways,
04:14:21 3 they're either stuck with an affirmative change in their
04:14:24 4 position, or the provisional has to come out.

04:14:28 5 THE COURT: Let me ask you this. If they
04:14:30 6 introduce into evidence the provisional application, are you
04:14:36 7 expecting testimony to go along with it?

04:14:39 8 MR. POWERS: Certainly testimony, testing
04:14:44 9 Dr. Ismagilov's credibility would be relevant.

04:14:47 10 THE COURT: No, no, you misunderstand my
04:14:49 11 question.

04:14:49 12 MR. POWERS: The experts certainly on priority,
04:14:51 13 yes.

04:14:52 14 THE COURT: So you won't have experts presumably
04:14:56 15 -- so you want it to be an issue where we have the experts
04:15:00 16 argue as to whether or not the application essentially
04:15:07 17 enables the later claims?

04:15:10 18 MR. POWERS: They have taken that position in
04:15:12 19 the interrogator and we should be allowed to test that.
04:15:15 20 Their expert has taken a position on it, it's an issue.

04:15:19 21 THE COURT: What do you have to say about that?

04:15:20 22 MR. REINES: I have to say that it's not
04:15:22 23 relevant to any issues for trial. If showing enablement and
04:15:25 24 reliance on new matter, therefore that implies that it's
04:15:29 25 part of the invention, therefore part of the invention is

04:15:32 1 obviousness, that's too many steps in the logic chain in any
04:15:37 2 event.

04:15:38 3 THE COURT: Here is the thing is so tell me,
04:15:41 4 Mr. Reines, so do you agree that the pretrial order says the
04:15:56 5 priority of the patents is at issue for the trial?

04:15:59 6 MR. REINES: There is eighty issues in there or
04:16:03 7 more. And was it at one point something that someone puts
04:16:06 8 in, yes. Is it an actual issue at trial, the answer is no.
04:16:10 9 The prior art is not a question about it, the difference is
04:16:12 10 one year. No one is arguing there is a difference in the
04:16:15 11 state of art or anything else based on that, and it's just a
04:16:20 12 justification for a side show.

04:16:22 13 THE COURT: I understand that. Basically what I
04:16:27 14 would like to do is to say, which is what I think based on
04:16:33 15 what I heard is true, is too late. It's not a disputed
04:16:45 16 fact. The parties whether it's in the pretrial order or not
04:16:49 17 have been treating it as not a disputed fact, and just
04:16:54 18 because it may be the case that I would allow the
04:17:00 19 provisional agreements into other reasons, I'm not going to
04:17:03 20 turn it into a disputed fact two days before trial. That's
04:17:06 21 what I'm inclined to do.

04:17:08 22 What I'm kind of asking you, Mr. Reines is, is
04:17:13 23 that what you want me to say?

04:17:15 24 MR. REINES: Yes, Your Honor.

04:17:18 25 MR. POWERS: However, Your Honor, it's part of

04:17:20 1 the file history which comes in.

04:17:21 2 THE COURT: No, it's not coming in. The file
04:17:24 3 history is not coming in.

04:17:26 4 MR. POWERS: Typically the file histories are
04:17:27 5 relevant and admissible and relevant to the intrinsic
04:17:32 6 record.

04:17:32 7 THE COURT: You know, Mr. Powers, I know you
04:17:37 8 have tried lots of these cases and you have tried lots of
04:17:39 9 these cases in lots of different places, but --

04:17:46 10 MR. POWERS: And lots here.

04:17:47 11 THE COURT: -- I have my own views about what's
04:17:50 12 usual, and there is no actual good point to putting file
04:17:56 13 histories in before the jury. It's irrelevant to
04:18:01 14 infringement. It's irrelevant to damages. And generally
04:18:07 15 irrelevant to invalidity. Irrelevant to everything other
04:18:11 16 than giving them a chance to second guess claim construction
04:18:14 17 and to do other things that they're not supposed to do. So
04:18:24 18 you know, I'm not putting the file history into evidence
04:18:27 19 just because one side or the other -- because it is, in
04:18:32 20 fact, part of the intrinsic record, but it's -- you know,
04:18:36 21 unless somebody points out to me some actual relevant
04:18:39 22 portion, it's irrelevant.

04:18:42 23 MR. POWERS: Sorry, I understand what Your Honor
04:18:44 24 is saying and won't attempt to argue further, but I do want
04:18:50 25 to note that I assume that whatever you rule as to the

04:18:53 1 provisional doesn't apply to the actual patents-in-suit.

04:18:56 2 THE COURT: No.

04:18:57 3 MR. POWERS: If he copied key portions of the
04:19:01 4 patents-in-suit from Quake.

04:21:30 5 THE COURT: The patents-in-suit, they're going
04:21:33 6 to come into evidence. I mean, they're usually Exhibits 1
04:21:38 7 through 5 or how many patents you're going to have by today
04:21:41 8 at 5:00. I guess if I stay around long enough, I can find
04:21:44 9 out when everyone else does.

04:21:45 10 So, yeah, that's coming in. But, I mean, there
04:21:59 11 is a question, and I will be thinking about it. Maybe we
04:22:02 12 can talk about it more tomorrow. But the fact that they're
04:22:06 13 coming in -- when I say we can talk about it more tomorrow,
04:22:16 14 we can talk about it more about exactly what arguments you
04:22:20 15 can make based on, Here's the patent, the asserted patent,
04:22:24 16 and here is Quake. Right?

04:22:25 17 Just because you have these -- you know, I don't
04:22:32 18 know what the answer is.

04:22:34 19 MR. POWERS: The answer is substantial portions
04:22:36 20 were copied directly.

04:22:37 21 THE COURT: No. No, that's not the question I
04:22:39 22 don't know the answer to, even though I didn't know the
04:22:41 23 answer to that one, either. What I mean is I'm not sure
04:22:47 24 what you as a defendant can -- so, yeah, I mean, actually as
04:23:01 25 I'm thinking about it, obviously, for obviousness, I think

04:23:06 1 that when you have a specification, you can, you know, say,
04:23:19 2 Here it's citing Quake or here it's not. Actually, even
04:23:22 3 though it's not citing Quake, you can see it's the same as
04:23:26 4 Quake.

04:23:27 5 You know, but there's a question which I have to
04:23:32 6 think about: Can you say the word copy, or do you just say
04:23:35 7 the word the same?

04:23:39 8 MR. POWERS: Understood, Your Honor. One final
04:23:41 9 question.

04:23:41 10 I understand Your Honor's issue in the priority
04:23:44 11 date, but I do want to make it really clear because Your
04:23:47 12 Honor's saying there's no question about the priority. It's
04:23:50 13 not at issue. If they don't agree that the Thorsen thesis
04:23:53 14 is prior art, then it is an issue, and so they should be put
04:23:57 15 to that today because we shouldn't bear the risk that their
04:24:02 16 position changed. If they're going to no longer rely on the
04:24:07 17 provisional, and claim the priority date of that
04:24:10 18 provisional, then they're stuck with the 2003 date. And the
04:24:14 19 Thorsen thesis is 2002.

04:24:17 20 THE COURT: No, but see that's the thing is
04:24:20 21 they're not saying the priority date is anything other than
04:24:23 22 what they've said all along.

04:24:26 23 MR. POWERS: But they can't defend that. They
04:24:27 24 have to prove that. That's something they do have to prove.
04:24:31 25 That's their burden of proof.

04:24:32 1 THE COURT: Well, so if it turns out that I
04:24:34 2 don't think the provisional agreement should come into
04:24:37 3 evidence, I'm going to let them prove that without putting
04:24:40 4 the provisional in evidence.

04:24:44 5 MR. POWERS: It's not physically possible for
04:24:46 6 them to claim prior art to the provisional -- well, without
04:24:47 7 citing to the provision.

04:24:49 8 THE COURT: Well, they can cite to that. They
04:24:50 9 just don't have to put it into evidence.

04:24:54 10 MR. POWERS: And if we dispute that, how is the
04:24:56 11 jury to resolve that question if they don't have the
04:24:59 12 provisional in front of them?

04:25:00 13 THE COURT: Well, we'll get to that when we get
04:25:01 14 to that, but I don't think it's going to come to that.

04:25:04 15 MR. POWERS: Well, it does come to that.

04:25:06 16 THE COURT: Okay. Let's finish for the day. So
04:25:12 17 I will see you at three o'clock tomorrow.

04:25:18 18 I don't think I'm going to get agreement, but
04:25:19 19 when you talk about various things, just think about --
04:25:33 20 well, actually is there any evidence that you know of in
04:25:41 21 this case, Mr. Powers, that there's something unethical o
04:25:51 22 otherwise dishonest about what about Professor Ismagilov
04:26:00 23 about the provisional application having the 16 pages tha
04:26:05 24 are virtually the same as 16 pages in Quake?

04:26:11 25 MR. POWERS: I would say there are at least two

04:26:16 1 things I'm aware of.

04:26:17 2 THE COURT: Okay.

04:26:18 3 MR. POWERS: And beyond just, first, obviously
04:26:22 4 it's understood by people dealing with the Patent Office,
04:26:24 5 they have a duty of candor and honesty. And to claim
04:26:28 6 something as their own when they copied it violates that.
04:26:32 7 So that would make it improper and dishonest.

04:26:35 8 Second, Dr. Ismagilov is an academic. He was a
04:26:42 9 professor at Chicago and is a professor at Caltech. There
04:26:45 10 are well-recognized policies that bind academic admissions
04:26:52 11 that they are extremely familiar with that say you never
04:26:55 12 copy somebody else's work without giving them attribution.
04:26:59 13 So the norms under which Dr. Ismagilov grew up, and
04:27:05 14 operated, and enforced on his students would absolutely
04:27:10 15 prohibit what he did. So I think those two at a minimum.

04:27:14 16 The third, obviously, is I think without citing
04:27:20 17 a point of law, to have someone say the preferred embodiment
04:27:24 18 of my invention is "X" in your patent application and in
04:27:29 19 your patent where you have sworn that everything in the
04:27:32 20 patent application, that patent is true, and you invented
04:27:35 21 it. And you have say that when you actually copied those
04:27:40 22 exact words.

04:27:41 23 THE COURT: But --

04:27:43 24 MR. POWERS: It goes directly to his
04:27:44 25 credibility.

04:27:45 1 THE COURT: But if he, in fact, says in the
04:27:47 2 patent application, the preferred embodiment is "X," and you
04:27:51 3 have Quake saying, at some point in the past, the preferred
04:27:58 4 embodiment is "X" and describing the same thing, you know,
04:28:05 5 that seems to me to be fair cross-examination.

04:28:11 6 MR. POWERS: We certainly agree, and that's what
04:28:13 7 we've been asking to do. Now, we can't do that effectively
04:28:16 8 if the provisional is not in evidence.

04:28:18 9 THE COURT: No, but I don't understand why
04:28:19 10 that's the case. You know, it's like you want to have the
04:28:23 11 middleman. You've got the patent. You've got Quake. If
04:28:28 12 Quake is then paragraph after paragraph in the patent, you
04:28:35 13 don't need the middleman.

04:28:38 14 MR. POWERS: We need the middleman because it's
04:28:41 15 the basis upon which they've claimed priority, and it's the
04:28:45 16 first application that he filed.

04:28:59 22 MR. POWERS: There are more in the provisional
04:29:01 23 than there are in the patent.

04:29:02 24 THE COURT: Okay. All right.

04:29:05 25 MR. POWERS: And so that --

04:29:06 1 THE COURT: Do you have one more thing?

04:29:08 2 MR. POWERS: No, I don't.

04:29:09 3 THE COURT: Okay.

04:29:10 4 MR. REINES: Thank you.

04:29:10 5 THE COURT: Mr. Reines, you're a few behind on
04:29:14 6 the one more thing.

04:29:15 7 MR. REINES: Well, yeah. I think I'm never
04:29:16 8 going to catch up. And it's never one more thing. It's
04:29:19 9 always two or three more things.

04:29:20 10 On the question of the impropriety issue, which
04:29:25 11 is whether it's improper, this violation of the duty of
04:29:29 12 candor, this is what I'm thinking. And maybe I'm lost at
04:29:34 13 this, but if someone presented you and said, We have an
04:29:37 14 inequitable conduct argument. Just hear me out. Please be
04:29:41 15 concise. But we don't have materiality. We just have a
04:29:45 16 duty of the candor violation, but we don't have the other
04:29:48 17 elements of inequitable conduct. And they wanted to come to
04:29:51 18 trial and prove the duty of candor, I'd like to think you
04:29:55 19 would issue a limine order immediately precluding that.

04:30:00 20 Thank you.

04:30:00 21 THE COURT: Okay. All right. Well, I will see
04:30:10 22 you all tomorrow at three o'clock.

04:30:12 23 MR. REINES: Thank you, Your Honor.

04:30:13 24 THE COURT: And I will be available to help you
04:30:21 25 for however long. You may not think' it's helpful, but I

04:30:24 1 will be available to hear you for however long it takes.

04:30:28 2 THE CLERK: All rise.

3 (Court was recessed at 4:30 p.m.)

4 I hereby certify the foregoing is a true and
5 accurate transcript from my stenographic note in the
6 proceeding.

7

8 /s/ Heather M. Triozzi
9 Official Merit Reporter
U.S. District Court

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